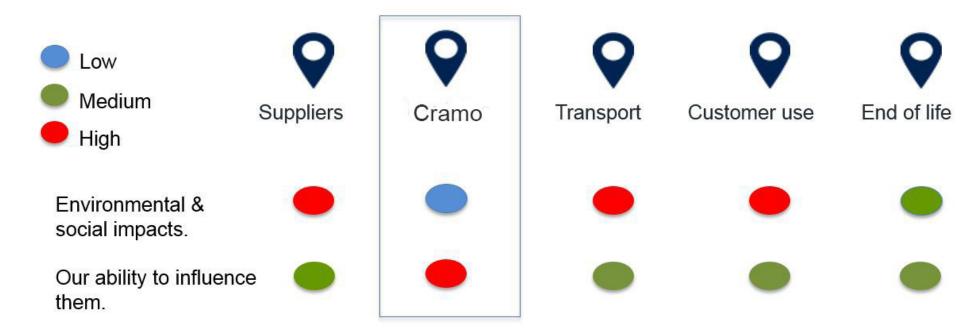
Cramo's role in the value chain

Understanding our impact across the value chain

Our greatest impacts occur beyond our direct control. In addition to working internally, we have to work in partnership with suppliers, customers and other stakeholders to tackle problems and address opportunities. Including driving sustainability through our industry association (ERA).



Ways and means to adress sustainability throughout the value chain

Manufacturers/suppliers Cramo **Transport Customer use** End of life Supplier Code of Conduct • HRD Co-ordination/optimization Natural resources and Re-cyclability and re-usability · Disposal/disassembly/design Supplier selection criteria · Ethics training/Code of • Emissions requirements capital savings by sharing • Upgrading/modermisation (resource efficiency, Conduct Energy saving solutions (engine standards) Fuel saving accessibility/ Waste management emissions, energy use, Transparency durability, re-cyclability) Energy use at depots transports optimisations · Customer feedback to Fuels/emissions at depots Time saving site logistics suppliers (safety/incidents, Chemicals handling services ergonomics, user friendliness) Human capital saving Waste management Comparability safety solutions