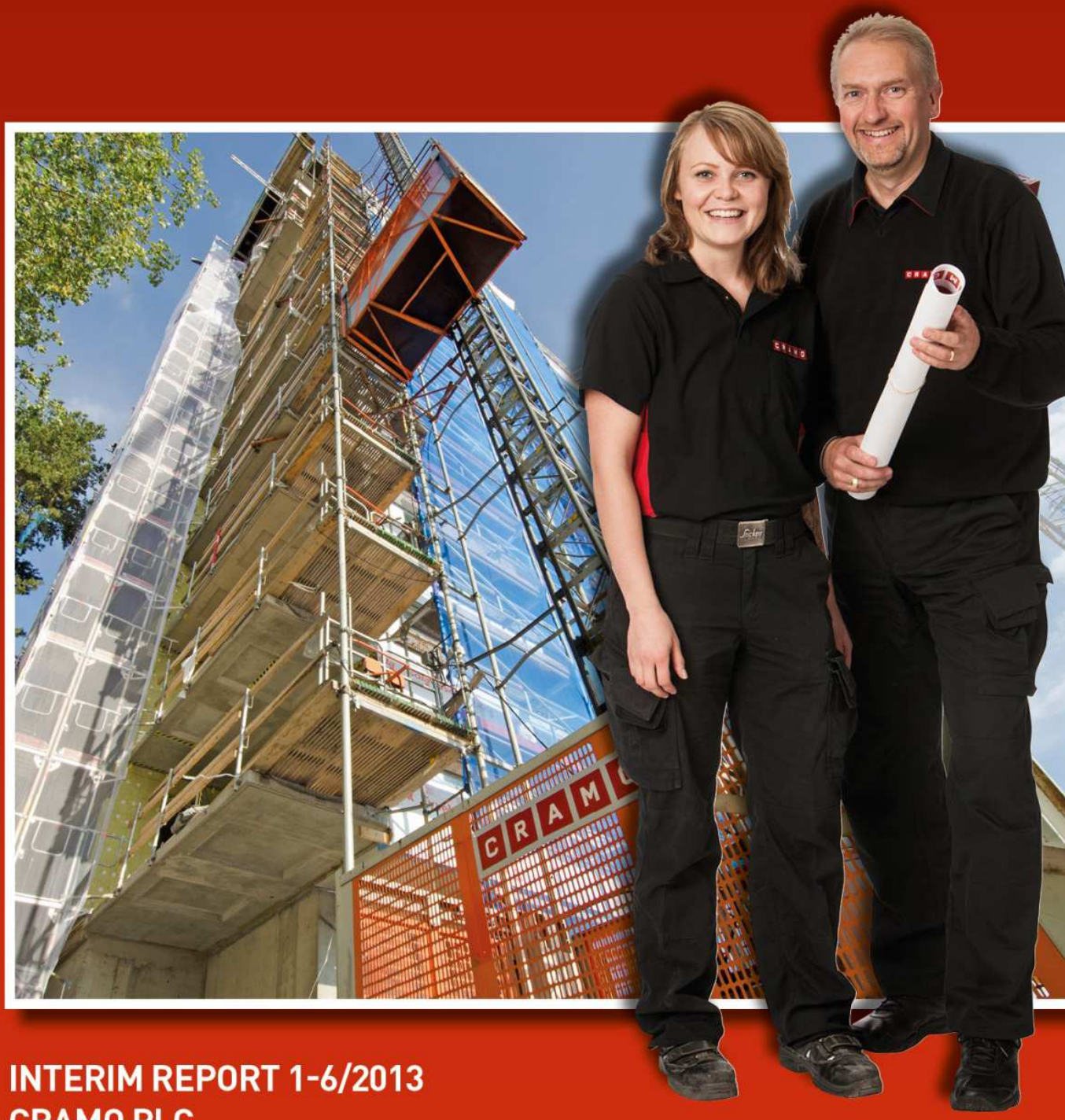
CRAMO Q2



INTERIM REPORT 1-6/2013
CRAMO PLC

CRAMO'S INTERIM REPORT 1 JANUARY–30 JUNE 2013

PROFITABILITY IMPROVED IN THE SECOND QUARTER

1–6/2013 (year-on-year comparison in brackets):

- Sales EUR 308.6 (321.4) million, the change was -4.0%. Sales change excluding divested operations and re-structuring in Russia -1.8%
- EBITA EUR 22.9 (24.9) million and EBITA margin 7.4% (7.7%); comparable EBITA excluding non-recurring items EUR 23.5 (22.7) million, or 7.6 (7.1) per cent of sales
- Earnings per share EUR 0.15 (0.16); comparable earnings per share excluding the effect of non-recurring items EUR 0.20 (0.10)
- Return on equity (rolling 12 months) 8.0% (6.8%)
- Cash flow after investments EUR -10.5 (18.2) million, investment cash flow includes acquisitions totalling EUR -26.8 million
- Gearing 92.4% (79.8%), EUR 50 million hybrid bond redeemed on 29 April 2013

4–6/2013 (year-on-year comparison in brackets):

- Sales EUR 160.1 (161.4) million; the change was -0.8%. Sales change excluding divested operations and re-structuring in Russia 1.7%
- EBITA EUR 16.5 (14.3) million and EBITA margin 10.3% (8.9%)
- Earnings per share EUR 0.19 (0.11)
- Cash flow after investments EUR 8.4 (1.1) million

Guidance for 2013 unchanged: Referring to the market outlook, which pictures a high uncertainty in Cramo's market areas, the Board does not consider it prudent to give a guidance on Group sales either growing or declining in 2013. However, the Group's business demonstrates a good continuity over time. In 2013, already implemented and on-going efficiency measures are likely to yield an improvement in EBITA margin percentage compared with the previous year.

KEY FIGURES AND RATIOS (MEUR)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Income statement							
Sales	160.1	161.4	-0.8 %	308.6	321.4	-4.0 %	688.4
EBITDA	40.1	39.6	1.4 %	69.9	75.7	-7.8 %	179.6
EBITA 1)	16.5	14.3	15.3 %	22.9	24.9	-8.0 %	78.0
% of sales	10.3%	8.9%		7.4%	7.7%		11.3%
Operating profit / loss (EBIT)	13.5	11.4	18.4 %	15.2	19.0	-20.1 %	64.5
Profit / loss before tax (EBT) 2)	10.1	6.1	64.7 %	7.8	8.5	-7.9 %	44.3
Profit / loss for the period 2)	7.9	4.7	68.8 %	6.1	6.5	-5.6 %	38.7
Share related information							
Earnings per share (EPS), EUR	0.19	0.11	65.1 %	0.15	0.16	-7.6 %	0.93
Earnings per share (EPS), diluted, EUR	0.19	0.11	66.5 %	0.14	0.15	-6.9 %	0.93
Shareholders' equity per share, EUR				10.97	10.65	3.0 %	11.58
Other information							
Return on investment, % 3), 4)				6.8 %	6.9 %		7.3 %
Return on equity, % 3), 4)				8.0 %	6.8 %		7.5 %
Equity ratio, % 3)				42.2 %	44.5 %		48.6 %
Gearing, % 3)				92.4 %	79.8 %		65.1 %
Net interest-bearing liabilities 3)				428.4	392.0	9.3 %	346.9
Gross capital expenditure (incl. acquisitions)	21.6	40.8	-47.1 %	67.7	65.1	4.1 %	125.1
of which acquisition/business combinations	-0.8			30.4			0.8
Cash flow after investments	8.4	1.1	663.6 %	-10.5	18.2		62.2
Average number of personnel (FTE)				2,457	2,684	-8.5 %	2,664
Number of personnel at period end (FTE)				2,428	2,677	-9.3 %	2,555

1) EBITA is operating profit before amortisation and impairment resulting from acquisitions and disposals

2) Based on revised IAS 19 standard (Employee benefits) actuarial gains and losses resulting from the changes in assumptions used in the valuation of pension liabilities are recognised immediately in other operating income. Due to retrospective application the group finance costs for 1-12/12 have been decreased by eur 209 thousand

3) Full year 2012 key figures have been calculated before reclassification of Russian business as assets and liabilities to be transferred to joint venture according to IFRS5

4) Rolling 12 month

SUMMARY OF FINANCIAL PERFORMANCE IN JANUARY–JUNE 2013

In January–June 2013, Cramo Group's consolidated sales were EUR 308.6 (321.4) million, showing a decrease of 4.0 per cent. In local currencies, sales decreased by 5.9 per cent. Sales for the second quarter were EUR 160.1 (161.4) million, showing a change of -0.8 per cent.

Sales were weakened by the divestment of Cramo's modular space production and customised space rental businesses in Finland in March 2012 as well as by the transfer of the Russian operations to a joint venture on 1 March 2013. The change in sales for January–June excluding divested operations and restructuring in Russia was -1.8 per cent. After the difficult first quarter, demand for rental services picked up in the second quarter. In the second quarter, sales excluding divested operations and restructuring in Russia increased 1.7 per cent.

EBITA for January-June was EUR 22.9 (24.9) million, or 7.4 (7.7) per cent of sales. Comparable EBITA excluding non-recurring items was EUR 23.5 (22.7) million, or 7.6 (7.1) per cent of sales. In the second quarter, profitability improved year-on-year and EBITA was EUR 16.5 (14.3) million, or 10.3 (8.9) per cent of sales. The effect of cost savings and other efficiency measures improved the result. The implementation of Cramo's strategy has also improved operational efficiency.

EBITDA for January–June was EUR 69.9 (75.7) million, or 22.6 (23.6) per cent of sales. In January–June, earnings per share were EUR 0.15 (0.16) and comparable earnings per share excluding the effect of non-recurring items EUR 0.20 (0.10). Earnings per share for the second quarter improved and were EUR 0.19 (0.11).

During the second quarter, profitability improved in almost all business segments. In Finland and Sweden, the result improved from the beginning of the year and fleet utilisation rates rose to a good level towards the end of the period under review. Profitability continued to develop favourably in Norway and Denmark. After the difficult first months of the year, profitability improved in the second quarter in Central Europe, too, where Cramo's transition programme proceeded as planned. In Eastern Europe, the result developed favourably especially in the Baltic countries, but the result of the Russian joint venture Fortrent had a negative impact on the profitability of the business segment. Fortrent's result is expected to improve during the second half of the year. In the modular space business, demand has continued at a high level in all Nordic countries.

In January–June, cash flow from operating activities was EUR 43.1 (53.4) million, gross capital expenditure was EUR 67.7 (65.1) million and net cash flow from investing activities EUR -53.6 (-35.2) million. Gross capital expenditure includes acquisitions and business combinations amounting to EUR 30.4 million, which had EUR -26.8 million cash flow effect. Cash flow after investments was EUR -10.5 (18.2) million. In the second quarter, cash flow after investments improved and was EUR 8.4 (1.1) million.

The Group's gearing was 92.4 (79.8) per cent at the end of June. Gearing was affected by the acquisitions completed during the first quarter and the redemption of the EUR 50 million hybrid bond in April.

MARKET OUTLOOK

The economic uncertainty in Europe continues. However, market-specific differences in construction activity and demand for rental services are considerable. Despite the economic uncertainty, construction activity and demand for equipment rental services improved in most of Cramo's market areas in the second quarter.

In its June forecast, the construction market analyst Euroconstruct estimates that construction activity will decline by approximately one per cent from the previous year in Finland in 2013, whereas the Confederation of Finnish Construction Industries RT estimates the decline to be three per cent. Euroconstruct forecasts construction activity in Sweden to decline by approximately one per cent, but the Swedish Construction Federation (Svensk Byggindustrier) forecasts a decline of three per cent. Construction activity is also estimated to decrease in Poland, Estonia, the Czech Republic and Slovakia. According to Euroconstruct, growth can be expected this year in Norway, Denmark, Germany, Latvia, Lithuania and Russia.

The equipment rental market normally grows faster than the underlying construction market, but changes in demand follow those in construction with a small delay and may be strong. According to the forecast published by European Rental Association (ERA) in May, equipment rental will increase in 2013 in all of Cramo's main market areas.

In spite of an improvement in the equipment rental market after the difficult first months of the year, Cramo is still taking a cautious approach on 2013. The economic situation is believed to improve towards the end of the year in Cramo's main markets.

(All construction market forecasts presented in this review are estimates by Euroconstruct, unless otherwise stated.)

GUIDANCE ON GROUP OUTLOOK

Guidance on Group outlook remains unchanged: Referring to the market outlook, which pictures a high uncertainty in Cramo's market areas, the Board does not consider it prudent to give a guidance on Group sales either growing or declining in 2013. However, the Group's business demonstrates a good continuity over time.

In 2013, already implemented and on-going efficiency measures are likely to yield an improvement in EBITA margin percentage compared with the previous year.

CEO'S COMMENT

"After the difficult first months of the year, the demand for equipment rental picked up in the spring, as expected. At the same time we continued the implementation of our strategy, that is: the roll-out of a uniform business model and efficient processes. When combined with cost savings and efficiency measures completed earlier, this improved our profitability in the second quarter.

It has been good to see that our customers have welcomed our revised Rental Concept warmly and that our staff has been able to achieve many accomplishments in the challenging market situation.

After the quiet first months of the year, our fleet utilisation rates started to improve quickly halfway through the period and rose to a good level towards the end of the period. However, it is still too early to estimate whether we reached the low point of the business cycle in our main markets at the end of the winter season.

Our aim is to improve profitability in all of our markets but especially in Norway, Denmark and Central Europe. Development during the first months of the year shows that we are on the right track," says Vesa Koivula, President and CEO of Cramo Group.

SALES AND PROFIT

In January–June 2013, Cramo Group's consolidated sales were EUR 308.6 (321.4) million, showing a decrease of 4.0 per cent. In local currencies, sales decreased by 5.9 per cent. Sales for the second quarter were EUR 160.1 (161.4) million, showing a change of -0.8 per cent.

Sales were weakened by the divestment of Cramo's modular space production and customised space rental businesses in Finland in March 2012 as well as by the transfer of the Russian operations to a joint venture on 1 March 2013. The change in sales for January–June excluding divested operations and restructuring in Russia was -1.8 per cent. After the difficult first quarter, demand for rental services picked up clearly in the second quarter. In the second quarter the sales including divested operations and restructuring in Russia increased by 1.7 per cent.

EBITA for January–June was EUR 22.9 (24.9) million, or 7.4 (7.7) per cent of sales. Comparable EBITA excluding non-recurring items was EUR 23.5 (22.7) million, or 7.6 (7.1) per cent of sales. In the first quarter, the result was impaired by EUR 0.6 million in reorganisation expenses related to business acquisitions in Norway and by a non-recurring EUR 1.8 million impairment related to the business operations transferred to the Russian joint venture, presented under EBITA. EBITA of the comparison period in 2012 included a non-recurring net capital gain from the divestment of the modular space production and customised modular space rental businesses in Finland, totalling EUR 2.2 million.

In the second quarter, profitability improved year-on-year and EBITA was EUR 16.5 (14.3) million, or 10.3 (8.9) per cent of sales. The effect of cost savings and other efficiency measures improved the result. The implementation of Cramo's strategy has also improved operational efficiency.

EBITDA for January–June was EUR 69.9 (75.7) million, or 22.6 (23.6) per cent of sales.

During the second quarter, profitability improved in almost all business segments. In Finland and Sweden, the result improved clearly from the beginning of the year and fleet utilisation rates rose to a good level towards the end of the period under review. Profitability continued to develop favourably in Norway and Denmark. After the difficult first months of the year, profitability improved in the second quarter in Central Europe, too, where Cramo's transition programme proceeded as planned. In Eastern Europe, the result developed favourably especially in the Baltic countries, but the result of the Russian joint venture Fortrent had a negative impact on the profitability of the business segment. Fortrent's result is expected to improve during the second half of the year.

EBIT for January–June was EUR 15.2 (19.0) million, or 4.9 (5.9) per cent of sales. Profit before taxes was EUR 7.8 (8.5) million and profit for the period EUR 6.1 (6.5) million.

The Group's credit losses and credit loss provisions for the period were EUR 2.1 (2.4) million. The result includes impairment losses on the fleet totalling EUR 0.6 (0.6) million.

Expenses associated with share-based payments totalled EUR 0.6 (1.5) million.

Net finance costs were EUR 7.3 (10.5) million.

Earnings per share were EUR 0.15 (0.16) and diluted earnings per share were EUR 0.14 (0.15). Comparable earnings per share excluding the effect of non-recurring items were EUR 0.20 (0.10). Earnings per share for the second quarter improved year-on-year and were EUR 0.19 (0.11). Diluted earnings per share were EUR 0.19 (0.11).

Return on investment (rolling 12 months) was 6.8 (6.9) per cent. Return on equity (rolling 12 months) 8.0 (6.8) per cent. The redemption of the hybrid bond also improved return on equity.

CAPITAL EXPENDITURE AND DEPRECIATION/AMORTISATION

Gross capital expenditure for January–June was EUR 67.7 (65.1) million, of which EUR 30.4 (0.0) million is related to acquisitions and business combinations. Of acquisitions and business combinations, EUR 10.4 million are related to the joint venture in Russia and EUR 19.9 million to business acquisitions in Norway.

Reported depreciation and impairment on tangible assets and assets available for sale were EUR 47.0 (50.8) million.

Amortisation and impairment resulting from acquisitions and disposals totalled EUR 7.7 (5.9) million in the period under review.

At the end of the period, goodwill totalled EUR 167.1 (167.1) million.

FINANCIAL POSITION AND BALANCE SHEET

In January–June, cash flow from operating activities was EUR 43.1 (53.4) million. Cash flow from investing activities was EUR -53.6 (-35.2) million and cash flow from financing activities EUR 14.8 (-26.8) million. The Group's cash flow after investments was EUR -10.5 (18.2) million.

At the end of the period, the Group's balance sheet included EUR 4.8 (6.5) million of assets available for sale.

On 30 June 2013, Cramo Group's net interest-bearing liabilities totalled EUR 428.4 (392.0) million. At the end of the period, gearing was 92.4 (79.8) per cent. Gearing was impaired by the acquisitions completed during the first quarter and the redemption of the hybrid bond in April.

Of the Group's variable rate loans, EUR 91.0 (137.6) million were hedged by way of interest rate swaps on 30 June 2013. Hedge accounting is applied to EUR 91.0 (91.0) million of these interest rate hedges. On 30 June 2013, Cramo Group had undrawn committed credit facilities (excluding leasing facilities) totalling EUR 148.8 (179.2) million, of which non-current facilities represented EUR 132.0 (150.0) million and current facilities EUR 16.8 (29.2) million.

At the end of the period under review, property, plant and equipment amounted to EUR 598.6 (624.8) million of the balance sheet total. The balance sheet total on 30 June 2013 was EUR 1,108.6 (1,113.6) million. The equity ratio was 42.2 (44.5) per cent.

Rental liabilities associated with off-balance sheet operational leasing agreements totalled EUR 28.3 (37.7) million on 30 June 2013. Off-balance sheet liabilities for office and depot rents totalled EUR 118.2 (116.9) million. The Group's investment commitments amounted to EUR 27.9 (16.4) million, the majority of which is related to the acquisition of modular space.

On 29 April 2013, Cramo Plc redeemed its EUR 50 million hybrid bond (equity bond under IFRS) in accordance with the terms and conditions of the bond. The redemption is expected to improve cash flow from financing activities by approximately EUR 4 million per year but in the second quarter it had an impairing effect on the Group's equity and consequently on gearing.

GROUP STRUCTURE

Cramo Plc is a service company specialising in equipment rental services, as well as the rental of modular space. Its equipment rental services comprise construction machinery and equipment rentals, as well as rental-related services. These rental-related services include construction site and installation services. Cramo Plc is one of the industry's leading service providers in the Nordic countries and Central and Eastern Europe.

At the end of the period under review, Cramo Group consisted of the parent company Cramo Plc, which provides group-level services, and, as operating companies, its wholly-owned subsidiaries in Finland, Sweden, Norway, Denmark, Estonia, Latvia, Lithuania, Poland, the Czech Republic, Slovakia, Germany, Austria and Hungary. Cramo Plc also owns a financing company in Belgium and a company in Sweden which offers group-level services.

In addition, Cramo owns 50 per cent of Fortrent, the joint venture launched with Ramirent and operating in Russia and Ukraine.

At the end of the period, equipment rental services were provided through a network of 359 (397) depots. A total of 65 (73) of these were entrepreneur-managed.

STRATEGIC TARGETS

Cramo's strategic cornerstones include being the customer's first choice, being Best in town in rental business, acting as a driver in rental development and achieving operational agility. Another cornerstone is combining the operational models and best practices of mature and growth markets.

Cramo's long-term financial targets are as follows: EBITA margin above 15 per cent of sales over a business cycle, a maximum gearing of 100 per cent, a faster growth of sales than that of the market and return on equity higher than 12 per cent over a business cycle. In profit distribution, the target is to follow a stable profit distribution policy and to pay approximately 40 per cent of earnings per share (EPS) for a period as dividends.

Achieving these targets requires the roll-out of a uniform Cramo Rental Concept and harmonised key processes in all markets, as well as expanding the modular space business outside Finland and Sweden more strongly than before.

HUMAN RESOURCES

During the period under review, Group staff averaged 2,457 (2,684). In addition, the Group employed average approximately 128 (166) persons as work force hired from a staffing service. At the end of the period, Group staff numbered 2,428 (2,677) as full time equivalent (FTE).

Cramo Group's flexible operational model includes the utilisation of not only permanent personnel but also work force hired from a staffing service. The proportion of permanent personnel to work force hired from a staffing service as well as their numbers are constantly adjusted on the basis of the market situation.

The geographical distribution of personnel at the end of the period was as follows: 476 (533) of personnel in Finland, 815 (856) in Sweden, 260 (220) in Norway, 103 (123) in Denmark, 338 (297) in Central Europe and 435 (647) in Eastern Europe.

PERFORMANCE BY BUSINESS SEGMENT

Cramo Group's business segments consist of Finland, Sweden, Norway, Denmark, Central Europe (which includes Germany, Austria and Hungary) and Eastern Europe (which includes Estonia, Latvia, Lithuania, Poland, the Czech Republic, Slovakia, the Kaliningrad region in Russia as well as a 50 per cent share of the profit of the joint venture Fortrent (Russia, excluding the Kaliningrad region, and Ukraine) in accordance with the equity method of accounting. In addition to segment information, Cramo also reports on the order book value for modular space.

Finland generated 15.2 (17.0) per cent of the total consolidated sales for January–June (excluding elimination of inter-segment sales), Sweden 48.2 (47.3) per cent, Norway 14.4 (12.3) per cent, Denmark 4.5 (4.8) per cent, Central Europe 10.1 (9.3) per cent and Eastern Europe 7.7 (9.4) per cent.

Finland

Finland (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	24,651	25,606	-3.7 %	47,646	54,954	-13.3 %	112,666
EBITA	3,526	3,685	-4.3 %	5,841	6,634	-12.0 %	20,975
EBITA- %	14.3 %	14.4 %		12.3 %	12.1 %		18.6 %
No of employees (FTE)				453	513	-11.7 %	428
No of depots				53	55	-3.6 %	55

Cramo's Finnish operations reported sales of EUR 47.6 (55.0) million for January–June. The sales for April–June were EUR 24.7 (25.6) million.

EBITA for January–June was EUR 5.8 (6.6) million, or 12.3 (12.1) per cent of sales. Despite the decrease in sales, relative profitability improved year-on-year, thanks to cost reductions and efficiency improvements. EBITA for April–June was EUR 3.5 (3.7) million, or 14.3 (14.4) per cent of sales.

Sales and profit were affected by the weak situation in the construction market particularly in the beginning of the year and by the divestment of Cramo's modular space

production and customised space rental businesses in March 2012. Demand for standardised modular space continued at a high level.

Despite the market situation, Cramo succeeded in improving its fleet utilisation rates clearly, especially towards the end of the period. In addition to the construction industry, sales picked up in other industry sectors. The quotation base of the modular space business was high particularly in the public sector.

The Confederation of Finnish Construction Industries RT forecasts that construction activity in Finland will decline by approximately three per cent in 2013, whereas Euroconstruct estimates the decline to be only slightly over one per cent. It is estimated that new construction activity will decrease further and civil engineering will remain at the previous year's level. Construction activity in renovation projects is predicted to continue increasing. ERA predicts that the Finnish equipment rental market will grow by approximately one per cent this year, but VTT Technical Research Centre of Finland predicts that it will decline by approximately one per cent.

The number of Cramo depots at the end of the period under review was 53 (55).

Sweden

Sweden (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	78,596	75,799	3.7 %	151,457	153,255	-1.2 %	322,359
EBITA	12,247	11,561	5.9 %	22,209	24,442	-9.1 %	57,578
EBITA- %	15.6 %	15.3 %		14.7 %	15.9 %		17.9 %
No of employees (FTE)				777	816	-4.8 %	793
No of depots				120	126	-4.8 %	124

Cramo's operations in Sweden reported sales of EUR 151.5 (153.3) million for January–June, representing a decrease of 1.2 per cent. In the local currency, the change was -5.1 per cent. The sales for April–June increased 3.7 per cent and were EUR 78.6 (75.8) million. In the local currency, the sales for the second quarter decreased by 0.4 per cent.

EBITA for January–June was EUR 22.2 (24.4) million, or 14.7 (15.9) per cent of sales. EBITA for April–June improved from the previous year and was EUR 12.2 (11.6) million, or 15.6 (15.3) per cent of sales.

During the first months of the year, the situation in the construction and equipment rental market declined especially in Southern Sweden. In Northern Sweden and in the Stockholm area demand has continued at a satisfactory level. In Western Sweden Cramo has been able to increase its market share. As is characteristic of the industry, the demand for equipment rental picked up clearly in the second quarter and fleet utilisation rates rose towards the end of the period, partly to a good level. Demand is expected to develop favourably during the rest of the year as well.

Relative profitability for the second quarter improved year-on-year, thanks to efficiency measures initiated in 2012.

Euroconstruct forecasts that the overall construction market in Sweden will decline by approximately one per cent this year. In its June estimate, the Swedish Construction Federation (Svensk Byggindustrier) forecasts that construction activity will decline by three per cent. ERA predicts growth of slightly more than two per cent for equipment rental.

At the end of the period under review, Cramo had 120 (126) depots in Sweden.

Norway

Norway (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	22,399	19,121	17.1 %	45,425	39,919	13.8 %	84,167
EBITA	1,523	697	118.5 %	2,434	1,620	50.2 %	5,319
EBITA- %	6.8 %	3.6 %		5.4 %	4.1 %		6.3 %
No of employees (FTE)				260	220	18.2 %	223
No of depots				32	31	3.2 %	31

In January–June, Cramo's Norwegian operations reported sales of EUR 45.4 (39.9) million, up 13.8 per cent. In the local currency, the change was 13.0 per cent. The sales for April–June increased 17.1 per cent and were EUR 22.4 (19.1) million. In the local currency, the change was 18.0 per cent.

EBITA for January–June was EUR 2.4 (1.6) million, or 5.4 (4.1) per cent of sales. EBITA excluding the non-recurring expenses of the first quarter was EUR 3.0 (1.6) million, or 6.6 (4.1) per cent of sales. The non-recurring expenses resulted from reorganisation related to the business acquisitions. EBITA for April–June improved year-on-year and was EUR 1.5 (0.7) million, or 6.8 (3.6) per cent of sales.

Demand in Norway has continued at a good level in large towns and, thanks to energy-related investments, on the west coast of the country.

The agreement on the acquisition of the rental business operations of Lambertsson AS and Kranpunkten AS in Norway, signed by Cramo in December, came into force on 1 February 2013. In the business transactions, rental fleet and personnel are outsourced to Cramo and long-term delivery contracts are signed with the Peab Group in Norway. The business acquisitions have also brought other new customers for Cramo, which is significant as Cramo seeks growth of sales and improved profitability in Norway.

In order to improve profitability, Cramo is strengthening the sales organisation, centralising fleet maintenance and optimising the depot network in Norway.

Euroconstruct forecasts that construction activity in Norway will grow by more than five per cent in 2013. The estimate of a local market analysis company is three per cent. Strong construction activity is expected to continue in the oil and gas industry despite the labour shortage in the industry. Residential construction and civil engineering are also expected to grow. According to ERA's forecast, equipment rental in Norway will grow slightly over four per cent this year.

At the end of the period under review, Cramo had 32 (31) depots in Norway.

Denmark

Denmark (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	6,409	7,281	-12.0 %	14,025	15,470	-9.3 %	37,684
EBITA	73	-547		-162	-1,992		-5,022
EBITA- %	1.1 %	-7.5 %		-1.2 %	-12.9 %		-13.3 %
No of employees (FTE)				103	123	-16.3 %	97
No of depots				7	18	-61.1 %	7

In January–June, Cramo's Danish operations reported sales of EUR 14.0 (15.5) million, representing a decline of 9.3 per cent. The sales for April–June were EUR 6.4 (7.3) million.

EBITA for January–June was EUR -0.2 (-2.0) million, or -1.2 (-12.9) per cent of sales. The improvement in profitability continued in the second quarter. EBITA for April–June was EUR 0.1 (-0.5) million, or 1.1 (-7.5) per cent of sales.

Towards the end of 2012, the number of depots and personnel was reduced significantly and operations were centralised to growth regions while simultaneously strengthening the sales organisation. This has clearly improved profitability. The aim is to achieve a positive result in 2013.

After the difficult early winter, demand for rental services picked up especially in the Copenhagen and Aarhus regions and in the modular space business. Cramo has succeeded in strengthening its market position in the modular space business, where the quotation base is good.

According to Euroconstruct's estimate, construction activity in Denmark will increase by approximately three

per cent in 2013, but according to a local estimate, construction activity will decline. Civil engineering is expected to grow. ERA forecasts growth of some two per cent for equipment rental.

At the end of the period under review, Cramo had 7 (18) depots in Denmark.

Central Europe

Central Europe (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	20,461	18,238	12.2 %	31,699	30,019	5.6 %	66,973
EBITA	1,396	929	50.2 %	-3,277	-3,385		-236
EBITA- %	6.8 %	5.1 %		-10.3 %	-11.3 %		-0.4 %
No of employees (FTE)				338	297	13.8 %	327
No of depots				84	90	-6.7 %	88

In January–June, sales reported by the Central European operations grew by 5.6 per cent and were EUR 31.7 (30.0) million. The sales for April–June were EUR 20.5 (18.2) million and showed an increase of 12.2 per cent.

EBITA for January–June was EUR -3.3 (-3.4) million, or -10.3 (-11.3) per cent of sales. In Central Europe, the focus of Cramo's rental fleet still is on construction machinery, and therefore seasonal fluctuations are stronger there than in Cramo's other business segments. The prolonged winter season postponed the start of construction projects and impaired profit in the first period. The market picked up clearly in the second quarter. In April–June, EBITA improved from the previous year and was EUR 1.4 (0.9) million, or 6.8 (5.1) per cent of sales.

Cramo is in the process of modifying its operations throughout Central Europe according to the Cramo Rental Concept, which means, among other measures, expansion of the product and service offering, development of sales and know-how and further centralisation of operations according to the Best in town strategy. There are already positive effects visible from the projects initiated. The target is to develop sales, increase revenue per depot, improve the efficiency of processes and mitigate the seasonality impact of operations.

According to Euroconstruct's forecast, construction activity in Germany will take an upwards turn and increase by slightly over one per cent this year. ERA predicts growth of some two per cent for equipment rental.

At the end of the period under review, the number of Cramo depots in Central Europe was 84 (90).

Eastern Europe

Eastern Europe (EUR 1,000)	4-6/13	4-6/12	Change %	1-6/13	1-6/12	Change %	1-12/12
Sales	11,665	16,704	-30.2 %	24,152	30,574	-21.0 %	70,263
EBITA	384	672	-42.8 %	299	-129		6,722
EBITA- %	3.3 %	4.0 %		1.2 %	-0.4 %		9.6 %
No of employees (FTE)				435	647	-32.7 %	623
No of depots				63	77	-18.2 %	71

Cramo Group's equipment rental business sales in Eastern Europe come from Estonia, Latvia, Lithuania, Poland, the Czech Republic, Slovakia and the Kaliningrad region in Russia. Sales from Fortrent, the joint venture of Cramo and Ramirent in Russia and Ukraine that started its operations on 1 March 2013, are not included in Cramo Group's sales, but Cramo's share (50 per cent) of the profit of the period under review will be included in the EBITA of the Eastern Europe business segment in accordance with the equity method of accounting.

In January–June, Cramo's operations in Eastern Europe reported sales of EUR 24.2 (30.6) million, a decline of 21.0 per cent. In local currencies, the change in sales was -20.7 per cent. The sales for April–June were EUR 11.7 (16.7) million. The decrease in sales resulted mainly from the shift of Russian operations to Fortrent as of 1 March 2013.

EBITA improved in January–June and was EUR 0.3 (-0.1) million, or 1.2 (-0.4) per cent of sales. EBITA for April–June decreased and was EUR 0.4 (0.7) million, or 3.3 (4.0) per cent of sales. Fortrent's result had a negative impact on the profitability of the business segment.

The improvements in profitability were due to cost savings achieved earlier in Poland, the Czech Republic and Slovakia, and Cramo has adjusted its operations to the prevailing weak market situation. In the Baltic countries, the result of the second quarter improved year-on-year and the market outlook is positive for the current year especially in Latvia and Lithuania.

Construction activity in Estonia is estimated to decline by some two per cent this year. In Latvia and Lithuania, construction activity is predicted to increase by 4–7 per cent. In Poland, construction activity is forecast to take a downwards turn as especially civil engineering declines and is predicted to decrease by more than five per cent. Construction activities are predicted to decrease by more than six per cent in the Czech Republic and by approximately two per cent in Slovakia. In Poland, equipment rental is also estimated to decline by more than six per cent.

At the end of the period, the number of depots in Eastern Europe was 63 (77).

FORTRENT JOINT VENTURE IN RUSSIA AND UKRAINE

The sales of Fortrent Group for the period of 1 March–30 June 2013 was EUR 15.9 (16.1) million, decreasing 1.2 per cent from the previous year. In the local currency, the sales increase was 1.2 per cent. The sales for April–June were EUR 11.7 (12.1) million, 3.3 per cent down from the previous year. In the local currency, the change in sales for the second quarter was -0.6 per cent.

In 1 March–30 June 2013, EBITA was EUR -0.2 (0.7) million, or -1.3 (4.3) per cent of sales, and profit for the period was EUR -2.0 (-0.7) million. In the second quarter, EBITA was EUR 0.0 (0.5) million, or 0.0 (4.1) per cent of sales, and profit for the period was EUR -1.6 (-0.9) million. The figures for the previous year are pro forma.

Fortrent's result for the second quarter was impaired by integration expenses. In addition, demand was weaker than expected in particular in the Saint Petersburg area. Especially civil engineering has got off to a slower start than anticipated. Fortrent's result is expected to improve during the second half of the year.

The integration of Fortrent's business operations is proceeding according to plan. All departments of ex-Cramo and ex-Ramirent have been combined and common working practises have been defined and will now be implemented.

Fortrent Oy is owned and controlled 50/50 by Cramo and Ramirent, and its parent company Fortrent Oy is a Finnish limited liability company. In the first quarter, Cramo recorded a non-recurring EUR 1.8 million impairment related to the business operations transferred to Fortrent. This impairment is presented under EBITA in Cramo Group's consolidated income statement.

The market outlook for Russia is positive in the longer term, but the economic uncertainty in Europe was also reflected in Russia during the first half of the year. In 2013, the construction market is estimated to increase by some three per cent in Russia according to the Euroconstruct forecast in June 2013. Equipment rental is expected to grow clearly more than construction activity. In Ukraine, the market situation is still challenging.

SHARES AND SHARE CAPITAL

On 30 June 2013, Cramo Plc's share capital as registered in the Finnish Trade Register was EUR 24,834,753.09 and the number of shares was 42,570,713. Cramo Plc holds 316,288 of these shares.

As a result of the option programme 2006C, the number of Cramo Plc shares increased by a total of 546,038 new shares during the first quarter of the year. These shares were registered in the Finnish Trade Register on 14 February 2013. The share subscription period for the option programme 2006C ended on 31 January 2013. The subscription prices have been marked under the invested unrestricted equity fund.

CURRENT OPTION PROGRAMMES AND INCENTIVE SCHEMES

On 30 June 2013, Cramo Group had granted to the key personnel a total of 810,500 stock options 2010 and 839,000 stock options 2011. Additionally on 30 June 2013 a total of 816,500 stock options 2009 were outstanding whose subscription period ends on 31.12.2013.

The share-specific subscription price after dividends distributed in 2013 (EUR 0.42) is as follows: for stock options 2009, EUR 10.13; for stock options 2010, EUR 13.00; and for stock options 2011, EUR 6.58. In the 2009 and 2010 option programmes, each stock option entitles the holder to subscribe for 1.3 new Cramo Plc shares. In the 2011 option programme, each stock option entitles the holder to subscribe for 1 new share.

In the incentive scheme for the Group's permanent employees, employees are offered an opportunity to save

a maximum of 5 per cent of their salary and the accumulated savings are used for share purchases. The savings period began on 1 October 2012 and terminates on 30 September 2013. The person participating in the plan acquires one additional share for every two savings shares purchased.

The share-based incentive plan for Cramo Plc's key employees consists of three discretionary periods, the calendar years 2012, 2013 and 2014. The reward from the plan for the discretionary period 2012 was based on Cramo Group's earnings per share (EPS) key indicator and the potential reward will be paid in spring 2015. The rewards for 2012 equal the approximate worth of 46,000 shares of Cramo Plc. The reward for the discretionary period 2013 will also be based on the earnings per share (EPS) key indicator.

CHANGES IN SHAREHOLDINGS

During the period under review, Cramo Plc received the following notification pursuant to Chapter 9, Section 5 of the Securities Markets Act: K. Hartwall Invest Oy Ab's total holding of shares in Cramo Plc decreased below one twentieth (1/20) on 7 May 2013. At the time of the notification, K. Hartwall Invest Oy Ab's total holding of shares was 2,000,000 shares, or 4.70 per cent of Cramo Plc's shares and voting rights.

ESSENTIAL RISKS AND UNCERTAINTIES

In addition to global economic developments, the main sources of uncertainty in Cramo's business are related to the economic cycles and financial development of each country, fluctuations in interest and exchange rates, availability of financing, credit loss risks, the success of the Group's acquisitions and information system projects, personnel-related risks, availability of competent management and recruitment-related risks, tax risks and other business risks.

The uncertainty of economic development in Europe has increased the risk levels associated also with Cramo's business operations. The economic uncertainty may be seen in Cramo's operations as weakening demand in one or several market areas, fiercer competition, lower rental prices, higher finance costs or customers experiencing financial difficulties and increasing credit losses. In addition, the economic uncertainty increases the impairment risks to the balance sheet values.

SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

No significant events have occurred after the balance sheet date.

ACCOUNTING PRINCIPLES

This Interim Report has been prepared in accordance with IAS 34: Interim Financial Reporting. In the preparation of this Interim Report, Cramo has applied the same accounting principles as in its financial statements for 2012, with the exception of the following revised IFRS standards: IAS 1 (Financial Statement Presentation – Presentation of Items of Other Comprehensive Income), IAS 19 (Employee Benefits), IAS 28 (Investments in Associates and Joint Ventures), IFRS 10 (Consolidated Financial Statements), IFRS 11 (Joint Arrangements), IFRS 12 (Disclosure of Involvement with Other Entities), IFRS 13 (Fair Value Measurement) and other amendments to standards resulting from these amendments. The above amendments to standards have not had a material impact on the reported balance sheet, the income statement and the notes.

The figures in this Interim Report are unaudited.

CONSOLIDATED BALANCE SHEET (EUR 1,000)	30 Jun 2013	30 Jun 2012	31 Dec 2012
ASSETS			
Non-current assets			
Tangible assets	598,626	624,756	615,034
Goodwill	167,148	167,104	169,736
Other intangible assets	107,068	117,335	111,751
Deferred tax assets	16,000	16,433	14,604
Available-for-sale financial investments	348	348	349
Shares in joint ventures	20,190	50	97
Loan receivables	20,262	15	
Trade and other receivables	1,074	1,095	1,071
Total non-current assets	**930,716**	**927,134**	**912,641**
Current assets			
Inventories	10,118	13,074	9,689
Trade and other receivables	134,987	143,114	136,435
Income tax receivables	10,708	8,130	4,794
Derivative financial instruments	2,842	1,495	303
Cash and cash equivalents	14,383	14,118	10,340
Total current assets	**173,038**	**179,931**	**161,562**
Assets available for sale	4,834	6,536	3,540
Assets to be transferred to joint venture			30,392
TOTAL ASSETS	**1,108,588**	**1,113,601**	**1,108,136**
EQUITY AND LIABILITIES			
Equity			
Share capital	24,835	24,835	24,835
Other reserves	308,043	302,456	304,373
Fair value reserve	119	119	119
Hedging fund	-6,084	-6,121	-8,144
Translation differences	4,844	2,548	7,710
Retained earnings	131,856	116,948	154,115
Equity attributable to shareholders of the parent company	**463,612**	**440,786**	**483,007**
Hybrid capital		49,630	49,630
Total equity	**463,612**	**490,415**	**532,637**
Non-current liabilities			
Interest-bearing liabilities	323,939	284,787	271,713
Derivative financial instruments	6,134	8,108	8,861
Deferred tax liabilities	78,538	80,798	80,188
Pension obligations	1,667	1,263	1,574
Other non-current liabilities	4,268	727	752
Total non-current liabilities	**414,546**	**375,684**	**363,087**
Current liabilities			
Interest-bearing liabilities	118,870	122,246	87,577
Derivative financial instruments	194	1,949	1,347
Trade and other payables	108,207	117,374	119,460
Income tax liabilities	3,159	5,934	1,055
Total current liabilities	**230,431**	**247,503**	**209,439**
Liabilities to be transferred to joint venture			2,974
Total liabilities	**644,976**	**623,187**	**575,499**
TOTAL EQUITY AND LIABILITIES	**1,108,588**	**1,113,601**	**1,108,136**

CONSOLIDATED INCOME STATEMENT 1 Jan 2013 - 30 Jun 2013 (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Sales	**160,056**	**161,420**	**308,585**	**321,410**	**688,391**
Other operating income	2,917	2,247	4,591	5,895	11,321
Production for own use				3,494	3,657
Materials and services	-54,534	-53,770	-107,313	-112,704	-241,301
Employee benefit expense	-35,006	-35,692	-69,805	-72,523	-143,728
Other operating expenses	-32,491	-34,624	-65,203	-69,827	-138,763
Depreciation and impairment on tangible assets and assets available for sale	-23,605	-25,233	-46,962	-50,842	-101,571
Share of profit / loss of joint ventures	-792		-990		43
EBITA 1)	**16,544**	**14,348**	**22,903**	**24,903**	**78,048**
% of sales	**10.3 %**	**8.9 %**	**7.4 %**	**7.7 %**	**11.3 %**
Amortisation and impairment resulting from acquisitions and disposal	-3,054	-2,951	-7,734	-5,929	-13,569
Operating profit / loss (EBIT)	**13,490**	**11,397**	**15,169**	**18,974**	**64,479**
% of sales	**8.4 %**	**7.1 %**	**4.9 %**	**5.9 %**	**9.4 %**
bFinance costs (net) 2)	-3,375	-5,254	-7,339	-10,477	-20,223
Profit / loss before taxes	**10,115**	**6,143**	**7,829**	**8,498**	**44,257**
% of sales	**6.3 %**	**3.8 %**	**2.5 %**	**2.6 %**	**6.4 %**
Income taxes	-2,215	-1,463	-1,714	-2,023	-5,508
Profit / loss for the period	**7,900**	**4,680**	**6,115**	**6,475**	**38,749**
% of sales	**4.9 %**	**2.9 %**	**2.0 %**	**2.0 %**	**5.6 %**
Attributable to:					
Equity holder of parent	7,900	4,680	6,115	6,475	38,749
Non-controlling interest					
Profit / loss attributable to equity holders' of parent					
Earnings per share, undiluted, EUR	0.19	0.11	0.15	0.16	0.93
Earnings per share, diluted, EUR	0.19	0.11	0.14	0.15	0.93

COMPREHENSIVE INCOME STATEMENT 1 Jan 2013 - 30 Jun 2013 (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Profit / loss for the period	**7,900**	**4,680**	**6,115**	**6,475**	**38,749**
Other comprehensive income					
Items that will not be reclassified to profit of loss:					
-Actuarial gain or loss on employment benefit obligations 2)	73		-97		-209
Total items that will not be reclassified to profit of loss	73		-97		-209
Items that may be reclassified subsequently to profit of loss:					
-Change in hedging fund, net of tax	1,411	-489	2,060	-953	-2,976
-Change in exchange rate differences, net of tax	-19,329	1,815	-7,337	6,223	15,387
Total items that may be reclassified subsequently to profit of loss	-17,918	1,326	-5,277	5,270	12,411
Total other comprehensive income, net of tax	**-17,845**	**1,326**	**-5,374**	**5,270**	**12,202**
Comprehensive income for the period	**-9,945**	**6,006**	**741**	**11,745**	**50,951**

1) Share of profit / loss of joint ventures has been moved to be presented above EBITA

2) Based on revised IAS 19 standard (Employee benefits) actuarial gains and losses resulting from the changes in assumptions used in the valuation of pension liabilities are recognised immediately in other operating income. Due to retrospective application the group finance costs for 1-12/12 have been decreased by eur 209 thousand

CHANGES IN CONSOLIDATED STATEMENT OF EQUITY (EUR 1,000)	Share capital	Share issue and other reserves	Fair value reserve	Retained earnings, translation differences, hedging fund	Attributable to equity holders of the parent company	Hybrid capital	Total equity
At 1 Jan 2012	**24,835**	**300,740**	**119**	**118,527**	**444,222**	**49,630**	**493,851**
Total comprehensive income				11,745	**11,745**		**11,745**
Dividend distribution				-12,374	**-12,374**		**-12,374**
Exercise of share options		1,716			**1,716**		**1,716**
Share-based payments				1,477	**1,477**		**1,477**
Hybrid capital including transaction costs				-6,000	**-6,000**		**-6,000**
At 30 Jun 2012	**24,835**	**302,456**	**119**	**113,375**	**440,786**	**49,630**	**490,415**
At 1 Jan 2013	**24,835**	**304,373**	**119**	**153,681**	**483,007**	**49,630**	**532,637**
Total comprehensive income				741	**741**		**741**
Dividend distribution				-17,747	**-17,747**		**-17,747**
Exercise of share options		3,369			**3,369**		**3,369**
Share-based payments				611	**611**		**611**
Hybrid capital including transaction costs				-6,370	**-6,370**	-49,630	**-56,000**
Changes within equity		300		-300			
At 30 Jun 2013	**24,835**	**308,043**	**119**	**130,616**	**463,612**		**463,612**

CONSOLIDATED CASH FLOW STATEMENT 1 Jan 2013 - 30 Jun 2013 (EUR 1,000)	1-6/13	1-6/12	1-12/12
Net cash flow from operating activities	**43,053**	**53,379**	**145,992**
Net cash flow from investing activities	**-53,550**	**-35,212**	**-83,776**
Cash flow from financing activities			
Change in interest-bearing receivables	-9	2,516	2,528
Change in finance lease liabilities	-22,013	-19,852	-39,353
Change in interest-bearing liabilities	107,214	7,226	-21,591
Hybrid capital	-56,000	-6,000	-6,000
Proceeds from share options exercised	3,369	1,717	3,633
Dividends paid	-17,747	-12,374	-12,374
Net cash flow from financing activities	**14,814**	**-26,767**	**-73,157**
Change in cash and cash equivalents	**4,317**	**-8,600**	**-10,941**
Cash and cash equivalents at period start	10,340	22,532	22,532
Cash to be transferred to joint venture			-2,005
Translation differences	-274	186	754
Cash and cash equivalents at period end	**14,383**	**14,118**	**10,340**

Changes in net book value of tangible and intangible assets (MEUR)	1-6/2013	1-6/2012	1-12/2012
Opening balance	**896.5**	**910.8**	**910.8**
Depreciation and amortisation and impairment	-54.7	-56.8	-115.1
Additions			
Rental machinery	50.7	60.7	115.4
Other tangible assets	2.6	4.0	8.6
Intangible assets	4.0	0.4	1.1
Total additions	57.3	65.1	125.1
Assets transferred to Fortrent			-21.1
Reductions and other changes	-7.3	-21.0	-27.3
Tranlation difference	-19.0	11.1	24.3
Closing balance	**872.8**	**909.2**	**896.5**

Fair values of financial assets and liabilities	Book value 30 Jun 2013	Fair value 30 Jun 2013
Financial assets at fair value through profit and loss		
Current derivative financial instruments	2,842	2,842
Loans and receivables		
Non-current trade and other receivables	1,074	1,074
Current trade and other receivables	116,300	116,300
Cash and cash equivalents	14,383	14,383
Available-for-sale financial investments	348	348
Financial liabilities at fair value through profit and loss		
Current derivative financial instruments	194	194
Loans and borrowings		
Non-current interest-bearing liabilities	323,939	324,027
Other non-current liabilities	3,515	3,515
Current interest-bearing liabilities	118,870	118,870
Trade and other payables	55,464	55,464
Hedge accounted derivatives		
Non-current derivative financial instruments	6,134	6,134

COMMITMENTS AND CONTINGENT LIABILITIES	30 Jun 2013	30 Jun 2012	31 Dec 2012
Pledges, finance lease	83,689	124,274	109,314
Interest on hybrid capital		1,003	4,027
Investment commitments	27,892	16,373	9,445
Commitments to office and depot rents	118,229	116,850	116,734
Operational lease payments	28,261	37,689	36,069
Other commitments	2,678	236	2,790
Group's share of joint ventures' commitments	520		

DERIVATIVE FINANCIAL INSTRUMENTS (EUR 1,000)	30 Jun 2013	30 Jun 2012	31 Dec 2012
Fair value			
Interest rate swaps	-6,134	-8,108	-8,862
Currency forwards	2,725	-455	-956
Nominal value			
Interest rate swaps	91,000	137,637	90,000
Currency forwards	143,632	225,662	184,809

MODULAR SPACE ORDER BOOK (EUR 1,000)	30 Jun 2013	30 Jun 2012	31 Dec 2012
Value of outstanding orders for modular space	96,585	98,318	89,509
Value of orders for modular space rental	94,763	96,249	87,596
Value of orders for sale of modular space	1,822	2,069	1,913

SHARE RELATED KEY FIGURES	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Earnings per share (EPS), EUR 1)	0.19	0.11	0.15	0.16	0.93
Earnings per share (EPS), diluted, EUR 2)	0.19	0.11	0.14	0.15	0.93
Shareholders' equity per share, EUR 3)			10.97	10.65	11.58
Number of shares, end of period			42,570,713	41,714,049	42,024,675
Number of shares, issue-adjusted, average 4)			42,166,153	41,239,862	41,356,347
Number of shares, issue-adjusted, end of period 4)			42,254,425	41,397,761	41,708,387
Number of shares, diluted, average			42,440,980	41,836,579	41,587,100

1) Calculated from issue-adjusted average number of shares
2) Calculated from diluted average number of shares
3) Calculated from issue-adjusted number of shares at the end of the period
4) Number of shares deducted by own shares held by Cramo Group

INFORMATION PRESENTED BY BUSINESS SEGMENT

The Group's segments are divided geographically and consist of Finland, Sweden, Norway, Denmark, Central Europe and Eastern Europe.

Sales (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Finland	24,651	25,606	47,646	54,954	112,666
Sweden	78,596	75,799	151,457	153,255	322,359
Norway	22,399	19,121	45,425	39,919	84,167
Denmark	6,409	7,281	14,025	15,470	37,684
Central Europe	20,461	18,238	31,699	30,019	66,973
Eastern Europe	11,665	16,704	24,152	30,574	70,263
Inter-segment sales	-4,125	-1,329	-5,818	-2,782	-5,720
Group sales	**160,056**	**161,420**	**308,585**	**321,410**	**688,391**

EBITA (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Finland	3,526	3,685	5,841	6,634	20,975
% of sales	*14.3 %*	*14.4 %*	*12.3 %*	*12.1 %*	*18.6 %*
Sweden	12,247	11,561	22,209	24,442	57,578
% of sales	*15.6 %*	*15.3 %*	*14.7 %*	*15.9 %*	*17.9 %*
Norway	1,523	697	2,434	1,620	5,319
% of sales	*6.8 %*	*3.6 %*	*5.4 %*	*4.1 %*	*6.3 %*
Denmark	73	-547	-162	-1,992	-5,022
% of sales	*1.1 %*	*-7.5 %*	*-1.2 %*	*-12.9 %*	*-13.3 %*
Central Europe	1,396	929	-3,277	-3,385	-236
% of sales	*6.8 %*	*5.1 %*	*-10.3 %*	*-11.3 %*	*-0.4 %*
Eastern Europe	384	672	299	-129	6,722
% of sales	*3.3 %*	*4.0 %*	*1.2 %*	*-0.4 %*	*9.6 %*
Non-allocated capital gains and other income				2,196	2,196
Non-allocated Group activities	-2,680	-2,719	-4,601	-4,801	-9,761
Eliminations	75	70	160	319	277
Group EBITA	**16,544**	**14,348**	**22,903**	**24,903**	**78,048**
% of sales	***10.3 %***	***8.9 %***	***7.4 %***	***7.7 %***	***11.3 %***

Reconciliation of Group EBITA to Earnings before taxes (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Group EBITA	16,544	14,348	22,903	24,903	78,048
Amortisation and impairment resulting from acquisitions and disposals	-3,054	-2,951	-7,734	-5,929	-13,569
Net finance items	-3,375	-5,254	-7,339	-10,477	-20,223
Earnings before taxes	**10,115**	**6,143**	**7,829**	**8,498**	**44,257**

Depreciation and impairment on tangible assets (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Finland	-3,742	-4,124	-7,615	-8,651	-16,958
Sweden	-10,178	-10,218	-20,579	-20,222	-41,258
Norway	-3,709	-2,618	-7,071	-5,378	-11,517
Denmark	-1,132	-1,310	-2,274	-2,434	-5,073
Central Europe	-2,259	-2,379	-4,089	-4,886	-9,598
Eastern Europe	-2,658	-4,654	-5,471	-9,401	-17,494
Non-allocated items and eliminations	73	69	136	129	327
Total	**-23,605**	**-25,233**	**-46,962**	**-50,842**	**-101,571**

Capital expenditure (EUR 1,000)	4-6/13	4-6/12	1-6/13	1-6/12	1-12/12
Finland	5,185	5,247	7,240	10,918	23,585
Sweden	8,822	18,026	15,327	32,220	55,206
Norway	1,744	2,989	23,166	4,221	10,900
Denmark	501	1,085	723	1,562	2,433
Central Europe	2,655	6,823	6,861	8,137	19,566
Eastern Europe	2,348	6,407	14,039	7,590	12,527
Non-allocated items and eliminations	318	221	374	430	860
Total	**21,574**	**40,797**	**67,731**	**65,078**	**125,078**

Assets (EUR 1,000)	30 June 2013	30 June 2012	31 Dec 2012
Finland	148,875	150,856	153,423
Sweden	499,795	521,151	516,589
Norway	131,591	112,127	124,866
Denmark	41,763	46,563	43,859
Central Europe	102,626	99,150	97,505
Eastern Europe	115,593	136,780	130,615
Non-allocated items and eliminations	68,346	46,974	41,278
Total	**1,108,588**	**1,113,601**	**1,108,136**

QUARTERLY SEGMENT INFORMATION

Sales by segment (EUR 1,000)	4-6/13	1-3/13	10-12/12	7-9/12	4-6/12	1-3/12	10-12/11
Finland	24,651	22,995	28,576	29,136	25,606	29,348	34,036
Sweden	78,596	72,861	88,109	80,994	75,799	77,457	89,380
Norway	22,399	23,026	23,384	20,864	19,121	20,798	20,996
Denmark	6,409	7,615	8,965	13,248	7,281	8,189	11,253
Central Europe	20,461	11,238	16,981	19,973	18,238	11,782	19,700
Eastern Europe	11,665	12,486	19,916	19,773	16,704	13,870	19,453
Inter-segment sales	-4,125	-1,692	-1,328	-1,610	-1,329	-1,453	-1,916
Group sales	**160,056**	**148,529**	**184,603**	**182,378**	**161,420**	**159,991**	**192,903**

EBITA by segment (EUR 1,000)	4-6/13	1-3/13	10-12/12	7-9/12	4-6/12	1-3/12	10-12/11
Finland	3,526	2,315	6,530	7,811	3,685	2,949	6,147
% of sales	*14.3 %*	*10.1 %*	*22.9 %*	*26.8 %*	*14.4 %*	*10.0 %*	*18.1 %*
Sweden	12,247	9,961	16,157	16,979	11,561	12,881	17,964
% of sales	*15.6 %*	*13.7 %*	*18.3 %*	*21.0 %*	*15.3 %*	*16.6 %*	*20.1 %*
Norway	1,523	910	1,788	1,910	697	923	588
% of sales	*6.8 %*	*4.0 %*	*7.7 %*	*9.2 %*	*3.6 %*	*4.4 %*	*2.8 %*
Denmark	73	-235	-3,607	577	-547	-1,445	-147
% of sales	*1.1 %*	*-3.1 %*	*-40.2 %*	*4.4 %*	*-7.5 %*	*-17.6 %*	*-1.3 %*
Central Europe	1,396	-4,673	826	2,324	929	-4,314	326
% of sales	*6.8 %*	*-41.6 %*	*4.9 %*	*11.6 %*	*5.1 %*	*-36.6 %*	*1.7 %*
Eastern Europe	384	-85	3,191	3,660	672	-801	2,880
% of sales	*3.3 %*	*-0.7 %*	*16.0 %*	*18.5 %*	*4.0 %*	*-5.8 %*	*14.8 %*
Non-allocated capital gains and other income						2,196	
Non-allocated Group activities	-2,680	-1,921	-2,900	-2,061	-2,719	-2,083	-4,086
Eliminations	75	85	-42	0	70	249	132
Group EBITA	**16,544**	**6,359**	**21,944**	**31,200**	**14,348**	**10,555**	**23,805**
% of sales	***10.3 %***	***4.3 %***	***11.9 %***	***17.1 %***	***8.9 %***	***6.6 %***	***12.3 %***

LARGEST SHAREHOLDERS

TEN LARGEST SHAREHOLDERS 30 Jun 2013	SHARES	%
1 Hartwall Capital Oy Ab	6 491 702	15,25
2 Rakennusmestarien Säätiö (Construction engineers' fund)	2 129 422	5,00
3 K. Hartwall Invest Oy	2 000 000	4,70
4 Mariatorp Oy	1 400 000	3,29
5 Nordea Nordenfund	1 246 917	2,93
6 Wipunen varainhallinta Oy	1 200 000	2,82
7 Odin Finland	841 518	1,98
8 Fondita Nordic Micro Cap	670 000	1,57
9 Investment fund Aktia Capital	600 000	1,41
10 Nordea Life Assurance Finland Ltd.	403 000	0,95
Ten largest owners, total	**16 982 559**	**39,89**
Nominee registered	8 914 822	20,94
Others	16 673 332	39,17
Total	**42 570 713**	**100,00**

There were no material transactions with related parties during the period under review.

This report includes certain forward-looking statements based on the management's expectations at the time they were made. These involve risks and uncertainties and are subject to change due to changes in general economic and industry conditions.

Vantaa 12 August 2013
Cramo Plc
Board of Directors

BRIEFING

Cramo will hold a briefing and a live webcast at Kämp Kansallissali, address: Aleksanterinkatu 44 A, 2nd floor, Helsinki, on Tuesday, 13 August 2013 at 11:00 am. The briefing will be in English.

To watch the briefing live on the Internet, go to www.cramo.com. A replay of the webcast will be available at www.cramo.com from 13 August 2013 in the afternoon.

PUBLICATION OF FINANCIAL INFORMATION 2013

Cramo will publish one more Interim Report in 2013.

The January–September Interim Report will be published on Wednesday, 30 October 2013.

FURTHER INFORMATION

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