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HALF YEAR FINANCIAL REPORT 1-6 | 2017

CRAMO

HALF YEAR FINANCIAL REPORT 1-6/2017

APRIL–JUNE 2017

- Sales EUR 178.0 (179.1) million, declining by 0.6%. In local currencies, sales grew by 1.5%.
- EBITA EUR 27.8 (26.6) million and EBITA margin 15.6% (14.9%)
- Earnings per share EUR 0.42 (0.40)
- Cash flow from operating activities EUR 27.1 (39.3) million and cash flow after investments EUR -14.0 (-5.2) million

JANUARY–JUNE 2017

- Sales EUR 340.9 (334.5) million, up by 1.9%. In local currencies, sales grew by 3.2%.
- EBITA EUR 47.5 (39.6) million and EBITA margin 13.9% (11.8%)
- Earnings per share EUR 0.71 (0.56)
- Cash flow from operating activities EUR 69.3 (62.9) million and cash flow after investments EUR -8.6 (-9.5) million

SIGNIFICANT EVENTS

- Acquisition of assets of Just Pavillon A/S in Denmark as of 1 June 2017
- Mr Philip Isell-Lind af Hageby appointed Senior Vice President, Modular space on 28 April 2017
- After the reporting period on 14 July 2017, announcement of divestment of Danish equipment rental operations to Loxam A/S

GROUP 1-6/2017

Comparable ROE, %
16.6 (13.3)
Net debt/EBITDA
1.86 (2.03)

EQUIPMENT RENTAL 1-6/2017

Organic sales growth, %
+3.0
Comparable ROCE, %
14.9 (10.9)

MODULAR SPACE 1-6/2017

Organic rental sales growth, %
+7.0
Comparable ROCE, %
9.8 (12.3)

LONG-TERM FINANCIAL TARGETS 2017-2020

GROUP
Return on equity ROE, % > 15
Net debt/EBITDA < 3

EQUIPMENT RENTAL
Organic sales growth > Market*
ROCE, % > 14.5

MODULAR SPACE
Double digit organic rental sales growth
ROCE, % > 12.5

* according to ERA (European Rental Association) in the markets where Cramo is present

Calculation of key figures presented on page 20

CEO'S COMMENT

The market environment has remained favourable in both of our business divisions and good performance in equipment rental continued. In the second quarter, sales grew in local currencies in equipment rental despite of negative impact of timing of Easter. In modular space, rental sales continued to increase compared to last year, however the growth was still below our expectations especially in Finland.

Profitability improved in equipment rental business division in all segments. In modular space, profitability improved from the first quarter, but was still on a lower level than last year. Strict actions to improve operative processes continued in order to secure better profitability going forward.

In June, we strengthened our market share in modular space in Denmark by acquiring assets of Just Pavillon A/S. The acquisition complements our modular space fleet well. In July, we announced the divestment of Danish equipment rental operations. These steps are fully in line with Cramo's strategy to strengthen its position in markets where the company has the potential to be the market leader and where we see the best returns on capital employed.

Looking ahead, I expect demand to continue to be on a good level for the rest of the year both in equipment rental and modular space.

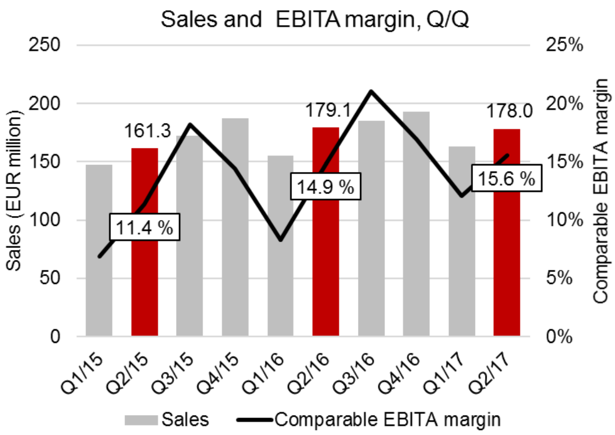
Leif Gustafsson, Cramo Group's President and CEO

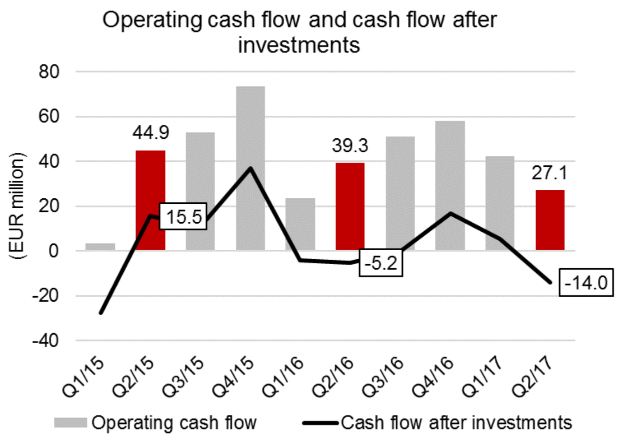
KEY FIGURES

KEY FIGURES AND RATIOS (MEUR)	4-6/17	4-6/16	Change %	1-6/17	1-6/16	Change %	2016
Sales	178.0	179.1	-0.6 %	340.9	334.5	1.9 %	712.3
Comparable EBITA	27.8	26.6	4.3 %	47.5	39.6	20.0 %	111.1
% of sales	15.6%	14.9%		13.9%	11.8%		15.6%
EBITA	27.8	26.6	4.3 %	47.5	39.6	20.0 %	106.7
% of sales	15.6%	14.9%		13.9%	11.8%		15.0%
Profit for the period	18.8	17.9	5.0 %	31.4	24.9	25.9 %	68.6
Comparable EPS, EUR	0.42	0.40	4.9 %	0.71	0.56	25.8 %	1.70
ROCE, %*				11.1%	9.7 %		10.6 %
Comparable ROCE, %*				11.9%	9.9 %		11.4 %
ROE, %				15.1%	12.9 %		13.6 %
Comparable ROE, %				16.6%	13.3 %		14.9 %
Net debt/EBITDA				1.86	2.03		1.77
Net interest-bearing liabilities				427.9	404.9	5.7 %	387.0
Gross capital expenditure (incl. acquisitions)	68.6	69.2	-0.8 %	104.1	99.8	4.3 %	207.3
Cash flow from operating activities	27.1	39.3	-31.0 %	69.3	62.9	10.2 %	172.2
Cash flow after investments	-14.0	-5.2		-8.6	-9.5		7.3
Average number of personnel (FTE)				2,582	2,521	2.4 %	2,550

* ROCE = EBIT (rolling 12 months) / capital employed (average start and end of period)

FINANCIAL PERFORMANCE





MARKET OUTLOOK

In Cramo countries, the construction market outlook for 2017 is mainly positive. The construction market analysts Euroconstruct and Forecon estimated in June that the construction market will grow approximately 2% in Finland, Denmark and Germany, and 6% in Norway and Latvia. In Lithuania, the market is expected to grow 1% and in Estonia 3%. In Czech Republic the total construction market is not expected to grow. The Russian construction market is expected to decline 2% in 2017. For Sweden, the Euroconstruct and the local Sverige's Byggindustrier both estimate approximately 8% growth for 2017. According to the latest estimate of the Confederation of Finnish Construction Industries, the construction market will grow approximately 2.5% in Finland.

European Rental Association (ERA) forecasts that the equipment rental market will grow in all of Cramo's operating countries that are within the scope of ERA's forecast.

GROUP PERFORMANCE

SALES

Cramo Group's consolidated sales for January–June were EUR 340.9 (334.5) million, showing an increase of 1.9%. In local currencies, sales grew by 3.2%. Sales growth was driven by good demand in equipment rental business in all market areas. Equipment rental sales increased by 3.3% (in local currencies 4.6%). In modular space total sales decreased by 5.2% (3.8% in local currencies), but rental sales increased by 7.4%.

Sales in the second quarter were slightly lower compared to last year and totalled EUR 178.0 (179.1) million. In local currencies, sales increased by 1.5%. The second quarter sales were negatively affected by the timing of Easter compared to last year.

RESULT

Cramo Group's consolidated EBITA for January–June was EUR 47.5 (39.6) million, showing an increase of 20.0%. EBITA margin was 13.9% (11.8%) of sales. Profitability improved mainly due to sales growth and higher gross margin. January-June EBIT was EUR 45.8 (37.1) million. Net financial expenses were EUR 6.1 (5.5) million. Profit before taxes totalled EUR 39.7 (31.5) million and profit for the period was EUR 31.4 (24.9) million.

EBITA for the second quarter increased by EUR 1.1 million and came to EUR 27.8 (26.6) million or 15.6 (14.9) per cent of sales. Profitability improved due to sales mix and enhanced gross margin. April-June EBIT EUR was 26.9 (25.4) million. April-June profit before taxes was EUR 23.8 (22.7) million and profit for the period was EUR 18.8 (17.9) million.

In January–June, earnings per share were EUR 0.71 (0.56). Second-quarter earnings per share were EUR 0.42 (0.40). Return on equity (rolling 12 months) improved and was 15.1% (12.9%). Comparable return on equity (rolling 12 months) was 16.6% (13.3%).

CAPITAL EXPENDITURE

Cramo Group's capital expenditure during January-June was EUR 104.1 (99.8) million. Investments were increased in Equipment rental Scandinavia and in Modular space while decreased in Equipment rental Central Europe, Finland and Eastern Europe. Of gross capital expenditure, EUR 9.4 (4.4) million was attributable to acquisitions and business combinations, mainly the acquisition of assets of Just Pavillon A/S in Denmark. Other capital expenditure was mainly related to fleet procurement.

Cramo Group's capital expenditure during April-June was EUR 68.6 (69.2) million. In Equipment rental business division investments were slightly decreased. In Modular space, investments increased against last year due to acquisition, whereas organic investments were below last year.

In January–June, reported depreciation and impairment on tangible assets were EUR 55.5 (52.5) million. Amortisation and impairment resulting from acquisitions totalled EUR 1.7 (2.5) million. At the end of the period, goodwill was EUR 147.7 (149.7) million.

CASH FLOW AND BALANCE SHEET

In January–June, cash flow from operating activities improved and was EUR 69.3 (62.9) million, resulting mainly from the higher profit before taxes. Cash flow after investments was EUR -8.6 (-9.5) million. In the second quarter, cash flow from operating activities decreased and was EUR 27.1 (39.3) million. Compared to last year cash flow was negatively affected by the periodic change in net working capital (EUR -13.5 million y-o-y). Cash flow after investments was EUR -14.0 (-5.2) million. The second quarter cash flow after investments was affected by the acquisition of Just Pavillon assets.

On 30 June 2017, net interest-bearing liabilities totalled EUR 427.9 (404.9) million. At the end of the period, gearing was 83.2% (84.9%). Net debt per EBITDA stood at 1.86 (2.03) at the end of the period. EBITDA used in the calculation is rolling 12 months.

Of the Group's variable rate loans, EUR 130.0 (130.0) million was hedged by way of interest rate swaps on 30 June 2017. Hedge accounting is applied to all of these interest rate hedges. On 30 June 2017, Cramo Group had undrawn committed credit facilities (excluding leasing facilities) in the amount of EUR 218.8 (181.5) million, of which non-current facilities represented EUR 195.0 (160.0) million and current facilities EUR 23.8 (21.5) million.

Tangible assets amounted to EUR 781.5 (720.2) million of the balance sheet total at the end of the review period. The balance sheet total was EUR 1,185.2 (1,120.8) million. The equity ratio was 44.0% (43.1%). Rental liabilities associated with off-balance-sheet operational leasing agreements totalled EUR 20.7 (22.7) million. Off-balance-sheet liabilities for office and depot rents stood at EUR 97.7 (82.8) million. The Group's investment commitments amounted to EUR 80.0 (66.6) million.

GROUP STRUCTURE

Cramo is a service company specialising in equipment rental services and the rental of modular space (Cramo Adapteo). Equipment rental services comprise construction machinery and equipment rentals and rental-related services, such as site and assembly services. At the end of the review period, Cramo provided equipment rental services through a network of 312 (329) depots. Modular space business comprises the rent of modular units where the most common rental periods range from 2 to 5 years, and sales of the units. Typical applications include schools, kindergartens, offices and accommodation facilities, such as student apartments. In the modular space business, Cramo is present in the Nordic countries, Germany and in Baltic countries.

At the end of the review period, Cramo Group consisted of the parent company Cramo Plc, which provides group-level services, and, as operating companies, its wholly-owned subsidiaries in Finland, Sweden, Norway, Denmark, Estonia, Latvia, Lithuania, Poland, the Czech Republic, Slovakia, Germany, Austria, Hungary and Kaliningrad (Russia). Cramo Plc also owns a company in Sweden which offers group-level services. In addition, Cramo owns 50% of Fortrent, a joint venture launched with Ramirent that operates in Russia and Ukraine.

SIGNIFICANT EVENTS DURING THE PERIOD

In line with Cramo's strategy to strengthen its Modular space business in key markets, Cramo signed an agreement to acquire the assets of Just Pavillon A/S in June. Just Pavillon offers 360 modular units mainly used in the school and office segments, and it thus complements Cramo's existing business in Denmark. The assets will be merged into Cramo A/S in Denmark. During 2016, Just Pavillon's sales amounted to

DKK 27 million (EUR 3.6 million). The acquisition is not expected to have a material impact on the Group's sales and earnings in 2017.

SIGNIFICANT EVENTS AFTER THE PERIOD

On 14 July 2017, Cramo announced divestment of its Danish Equipment rental operations to Loxam A/S. In 2016, sales of Danish Equipment rental operations amounted to DKK 149 million (EUR 20 million) and comparable EBITA DKK 4.6 million (EUR 0.6 million). The enterprise value of the transaction is approximately EUR 25 million. The transaction will have a positive cash flow effect of approximately EUR 24 million at closing of the transaction. Cramo will recognise capital loss of approximately EUR 1 million in the third quarter result. The transaction is subject to closing conditions and is estimated to be completed by 31 August 2017.

CHANGES IN MANAGEMENT

Mr Philip Isell-Lind af Hageby (MSc) was appointed Executive Vice President, Modular Space, and member of Cramo Group management team on 28 April 2017. He assumes his position on 1 September and succeeds Mr Petri Moksén who left Cramo Group in April. Mr Isell-Lind af Hageby comes from Inwido, Europe's largest supplier of windows and a leading door supplier.

PERSONNEL

During the review period, the Group had an average of 2,582 (2,521) employees. In addition, the Group employed an average of approximately 199 (149) people hired from a staffing service. At the end of the period, Group personnel totalled 2,625 (2,565) as full-time equivalent (FTE) employees.

The distribution of personnel by segments at the end of the period was as follows: 1,135 (1,100) employees in Equipment rental Scandinavia, 866 (876) in Equipment rental Finland and Eastern Europe, 379 (379) in Equipment rental Central Europe, 167 (140) in Modular space and 78 (70) in Group functions.

PERFORMANCE BY BUSINESS DIVISIONS AND SEGMENTS

As of 1 January 2017, Cramo has decided to publish its financial information according to the new segment structure. The new segments are Equipment rental Scandinavia, Equipment rental Finland and Eastern Europe, Equipment rental Central Europe and Modular space. Equipment rental and Modular space form two business divisions.

ER
TOTAL

GOOD PERFORMANCE CONTINUED IN EQUIPMENT RENTAL

In January-June, the equipment rental business division sales increased by 3.3% (4.6% in local currencies). Organic sales growth was 3.0%. Sales performance was contributed by good demand in Cramo's main markets.

In the second quarter, sales decreased by 0.4% and were EUR 151.1 (151.6). Compared to last year the sales were negatively affected by the timing of Easter and devalued Swedish krona. In local currencies sales increased by 1.8%.

In January-June, profitability and return on capital employed (ROCE) improved materially year-on-year mainly due to higher sales and improved gross margin. EBITA improved by 33.2% and was EUR 39.6 (29.7) million or 13.7% (10.6%) of the sales. In the second quarter, EBITA improved by 6.1% and came to EUR 24.2 (22.8) million. This was mainly attributable to sales mix and higher gross margin.

Key figures

(MEUR)	4-6/17	4-6/16	Change	1-6/17	1-6/16	Change	2016
Sales	151.1	151.6	-0.4 %	288.4	279.3	3.3 %	595.3
EBITA	24.2	22.8	6.1 %	39.6	29.7	33.2 %	86.2
% of sales	16.0 %	15.0 %		13.7 %	10.6 %		14.5 %
Comparable EBITA	24.2	22.8	6.1 %	39.6	29.7	33.2 %	90.5
% of sales	16.0 %	15.0 %		13.7 %	10.6 %		15.2 %
ROCE				14.1 %	10.7 %		12.7 %
Comparable ROCE				14.9 %	10.9 %		13.6 %

ER SCANDINAVIA

PROFITABILITY IMPROVEMENT CONTINUED

In Scandinavia, January-June sales grew by 1.3% (3.4% in local currencies) and profitability improved. In Sweden sales growth was 1.2% (4.4% in local currencies).

In the second quarter, sales decreased by 4.3% and were EUR 92.9 (97.1) million. Sales were materially impacted by weaker Swedish krona and in local currencies sales decrease was 0.8%. In Sweden, sales growth was flat in local currencies, while in Norway and Denmark sales decreased during the second quarter. The timing of Easter affected negatively on the sales growth against last year.

In January-June, EBITA increased by 20.2% and was EUR 32.2 (26.8) million. Profitability improved both due to sales growth and higher gross margin. In the second quarter, EBITA increased by 2.8%.

In Sweden, the construction market is very active. There are some capacity constraints and the growth is expected to level out. In Norway, regional differences continued to be large the growth concentrating in the Oslo region. In Denmark, the market environment for equipment rental has remained stable.

Key figures

(MEUR)	4-6/17	4-6/16	Change	1-6/17	1-6/16	Change	2016
Sales	92.9	97.1	-4.3 %	185.1	182.8	1.3 %	378.8
EBITA	16.4	16.0	2.8 %	32.2	26.8	20.2 %	60.9
% of sales	17.7 %	16.5 %		17.4 %	14.6 %		16.1 %
Comparable EBITA	16.4	16.0	2.8 %	32.2	26.8	20.2 %	64.5
% of sales	17.7 %	16.5 %		17.4 %	14.6 %		17.0 %
ROCE				16.8 %	14.0 %		15.6 %
Comparable ROCE				17.8 %	14.0 %		16.6 %

ER FINLAND AND EASTERN EUROPE*

STRONG PROFITABILITY IMPROVEMENT IN THE FIRST HALF OF THE YEAR

In Finland and Eastern Europe, January-June sales increased by 4.5% (4.1% in local currencies) compared to corresponding period last year. In Finland, sales increased by 1.2%. Demand is on good level, but growth is levelling out. In Estonia, the demand and performance improved strongly. Moreover, in Lithuania, the demand is at a good level. In Latvia, and especially in Poland, the market situation seems to be improving.

In the second quarter, sales increased by 0.8%. Sales were affected by the timing of Easter. In Finland, the sales development was moderate due to tightening competition and timing of project deliveries.

January-June EBITA increased by 63.0 % and were EUR 7.6 (4.6) million or 11.6 (7.4) per cent of sales. Profitability improved mainly as a result of the good development of sales. April-June EBITA improved by 4.9% mainly due to sales growth and higher gross margin.

Key figures

(MEUR)	4-6/17	4-6/16	Change	1-6/17	1-6/16	Change	2016
Sales	34.7	34.4	0.8 %	65.3	62.5	4.5 %	138.6
EBITA	5.4	5.1	4.9 %	7.6	4.6	63.0 %	21.7
% of sales	15.6 %	14.9 %		11.6 %	7.4 %		15.6 %
Comparable EBITA	5.4	5.1	4.9 %	7.6	4.6	63.0 %	22.3
% of sales	15.6 %	14.9 %		11.6 %	7.4 %		16.1 %
ROCE				12.4 %	9.0 %		10.8 %
Comparable ROCE				13.5 %	9.0 %		12.0 %

* Equipment rental Finland and Eastern Europe segment includes operations in Finland, Poland, Estonia, Latvia, Lithuania, Kaliningrad (Russia) and Fortrent Group.

FORTRENT

Market conditions in the Russian equipment rental market have been stable in the first half the year. Demand in the Ukrainian equipment rental market has improved, driven by an increase in construction activity.

In January-June, sales increased by 17.5% and amounted to EUR 15.2 (12.9) million. At comparable exchange rates sales decreased by 3.5%. Rental sales increased by 41% from 2016. In April-June sales increased by 8.3% to EUR 8.0 (7.4) million. At comparable exchange rates sales decreased by 6.8%. In Russia, demand was strongest in Moscow and in new regions, while low construction activity impacted negatively on sales in St. Petersburg. In Ukraine, net sales increased supported by increased construction activity.

January–June EBITA increased to EUR 1.2 (0.7) million. April-June EBITA increased and was EUR 1.0 (0.6) million. Improved performance in Moscow, the new regions in Russia and in Ukraine contributed positively to EBITA. In January-June Fortrent's reported net result amounted to EUR 0.1 (0.1) million. April-June reported net result amounted to EUR -0.1 (0.3) million. Cramo's share of the consolidated net result was EUR 0.1 (0.1) million in January-June and EUR 0.0 (0.1) million in April-June.

Cramo's share of profit or loss is presented above EBITDA in the consolidated income statement in accordance with the equity method of accounting (50% of the consolidated net result of Fortrent Group).

ER CENTRAL EUROPE*

SALES GREW AND PROFITABILITY IMPROVED

In Central Europe, sales and profitability developed favourably. January-June sales increased by 12.1% and were EUR 38.0 (33.9) million. In Germany, sales growth was 8.6%, contributed strongly by trading sales. In the second quarter, sales were EUR 23.5 (20.1) million. In the second quarter, equipment rental sales and profitability clearly improved in Austria, Czech Republic and Slovakia. The timing of Easter had a negative effect on sales development against last year during the second quarter.

January-June EBITA developed positively compared to last year but the result was not yet profitable. EBITA for the second quarter were clearly positive, EUR 2.4 (1.8) million or 10.1 (8.9) per cent of sales. ROCE improved materially year on year.

Key figures

(MEUR)	4-6/17	4-6/16	Change	1-6/17	1-6/16	Change	2016
Sales	23.5	20.1	16.7 %	38.0	33.9	12.1 %	77.9
EBITA	2.4	1.8	31.5 %	-0.2	-1.6		3.8
% of sales	10.1 %	8.9 %		-0.5 %	-4.7 %		4.9 %
Comparable EBITA	2.4	1.8	31.5 %	-0.2	-1.6		3.8
% of sales	10.1 %	8.9 %		-0.5 %	-4.7 %		4.9 %
ROCE				5.6 %	-0.2 %		4.0 %
Comparable ROCE				5.6 %	0.7 %		4.0 %

* Equipment rental Central Europe segment includes operations in Germany, Austria, Hungary, Czech Republic and Slovakia.

MODULAR SPACE

RENTAL SALES GROWTH CONTINUED, BUT STILL BELOW TARGET LEVEL

The January-June total sales of modular space decreased by 5.2% and totalled EUR 52.8 (55.7). In local currencies, sales decreased by 3.8%. The second-quarter sales were slightly below previous year decreasing 1.9%. However, the rental sales showed a growth of 7.4% (9.0% in local currencies) during the first half of the year and 6.1% (8.5% in local currencies) in the second quarter. Sales were below our target level especially in Finland. Total sales were negatively affected by a lower amount of rental related sales compared to the previous year. In Finland, the number of deliveries for municipalities particularly has been smaller than in the previous year. In Germany, the competition of standard modules has increased as plenty of units are returning to the market from refugee accommodation projects. Overall, demand for modular space projects remained on a good level in Sweden, Denmark and Germany.

January-June EBITA for modular space decreased by 14.1% and was EUR 12.9 (15.0). EBITA for the second quarter decreased by 6.1% and was EUR 6.7 (7.1) million. In the first half, the profitability was negatively affected by cost overruns in Finland. Actions taken to secure better project control continued in the second quarter. In addition, on a segment-level, measures taken to support further growth negatively contributed to profitability against last year.

In June, Cramo signed an agreement to acquire the assets of Danish Just Pavillon A/S.

Key figures

(MEUR)	4-6/17	4-6/16	Change	1-6/17	1-6/16	Change	2016
Rental sales	20.3	19.1	6.1 %	40.3	37.5	7.4 %	76.4
Sales	27.1	27.7	-1.9 %	52.8	55.7	-5.2 %	117.6
EBITA	6.7	7.1	-6.1 %	12.9	15.0	-14.1 %	30.8
% of sales	24.5 %	25.6 %		24.5 %	27.0 %		26.2 %
Comparable EBITA	6.7	7.1	-6.1 %	12.9	15.0	-14.1 %	30.8
% of sales	24.5 %	25.6 %		24.5 %	27.0 %		26.2 %
ROCE				9.8 %	12.3 %		11.1 %
Comparable ROCE				9.8 %	12.3 %		11.1 %

ANNUAL GENERAL MEETING 2017, THE BOARD AND THE BOARD'S AUTHORISATIONS

The Annual General Meeting of Shareholders of Cramo Plc was held in Helsinki on 30 March 2017. The Annual General Meeting adopted the consolidated financial statements and the parent company's financial statements for the financial year 2016 and discharged the members of the Board of Directors and the CEO from liability. The Annual General Meeting decided that, as proposed by the Board of Directors, a dividend of EUR 0.75 per share will be paid for the financial year 2016.

The number of the members of the Board of Directors was confirmed as seven (7). Mr Perttu Louhiluoto, Mr Peter Nilsson, Mr Joakim Rubin, Mr Raimo Seppänen, Mr Erkki Stenberg and Ms Caroline Sundewall were re-elected as Board members and Mr Veli-Matti Reinikkala as a new Board member.

The Annual General Meeting resolved that the Chairman of the Board of Directors shall be paid EUR 70,000 per year, the Deputy Chairman of the Board of Directors EUR 40,000 per year, and the other members of the Board of Directors EUR 35,000 per year. Of the annual remuneration 50 per cent will be paid in Cramo shares. In addition, it was decided that all Board members are entitled to a compensation of EUR 1,000 per attended Board committee meeting and that the Chairman of the Audit Committee would receive an additional compensation of EUR 5,000 per year.

Convening after the Annual General Meeting, the Board of Directors elected Mr Veli-Matti Reinikkala as Chairman and Mr Erkki Stenberg as Deputy Chairman. The Board appointed the following members to the Audit Committee: Mr Joakim Rubin (Chairman), Ms Caroline Sundewall, Mr Erkki Stenberg and Mr Perttu Louhiluoto. The Board appointed the following members to the Remuneration Committee: Mr Veli-Matti Reinikkala (Chairman), Mr Peter Nilsson and Mr Raimo Seppänen.

The audit firm KPMG Oy Ab was appointed as Cramo Plc's Auditor for the term ending at the end of the next Annual General Meeting, with APA Mr Toni Aaltonen as the responsible auditor. The Annual General Meeting decided that the Auditors will be paid reasonable remuneration in accordance with the invoice approved by the Company.

The Annual General Meeting authorised the Board of Directors to decide on the acquisition and/or on the acceptance as pledge of the Company's own shares. The amount of own shares to be acquired and/or accepted as pledge shall not exceed 4,400,000 shares. Only the unrestricted equity of the Company can be used to acquire own shares. Own shares can be acquired at a price formed in public trading on Nasdaq Helsinki or otherwise at a price formed on the market. Own shares can be acquired using, inter alia, derivatives. Own shares can be acquired other than in proportion to the shareholdings of the shareholders. Own shares can be acquired and/or accepted as a pledge to, among other things, limit the dilutive effects of share issues carried out in connection with possible acquisitions, to develop the Company's capital structure, to be transferred in connection with possible acquisitions, to be used in incentive arrangements or to be cancelled, provided that the acquisition is in the interest of the Company and its shareholders. However, not more than 400,000 shares acquired may be used for the incentive arrangements of the Company.

The Annual General Meeting authorised the Board of Directors to decide on share issue as well as issue of option rights and other special rights entitling to shares, pursuant to Chapter 10 of the Companies Act. The shares issued are new or those in the Company's possession. Under the authorisation, a maximum of 4,400,000 shares can be issued. The shares or other special rights entitling to shares can be issued in one or more tranches. The Board of Directors may resolve upon issuing new shares to the Company itself. The Board of Directors is authorised to resolve on a directed share issue and issue of the special rights entitling to shares in deviation from the shareholders' pre-emptive right, provided that there is a weighty financial reason for the Company to do so. Except for issuing of option rights for incentive arrangements, the authorisation can also be used for incentive arrangements, however, not more than 400,000 shares in total.

The authorisations are valid until the end of the next Annual General Meeting of Shareholders, but no longer than until 30 September 2018.

The Annual General Meeting decided that the charter of the Nomination Committee shall be revised. According to the adopted charter the charter shall be adopted in the Annual General Meeting only if the Nomination Committee proposes changes to the charter.

SHARES AND SHARE CAPITAL

On 30 June 2017, Cramo Plc's share capital as registered in the Finnish Trade Register was EUR 24,834,753.09, and the number of shares was 44,690,554. At the end of the review period, Cramo Plc holds 207,375 of these shares. On 16 January 2017, a total of 21,211 shares were given in a directed share issue for Cramo Group's personnel based on the Cramo Group's Performance Share Plan 2014. On 16 May 2017, the number of shares held by the company decreased by a total of 10,837 due to the directed share issue based on One Cramo Share Plan 2013.

CURRENT INCENTIVE SCHEMES

In February 2017, The Board of Directors of Cramo Plc resolved to launch a new plan for the period 2017-2018 within the One Cramo Share Plan established in 2012. The new plan period will begin on 1 October 2017 and end on 31 December 2018. The total amount of all savings during the commencing plan period may not exceed 4 million euros.

In the One Cramo Share Plan incentive scheme, the permanent employees are offered an opportunity to save a maximum of 5% of their salary, and the accumulated savings are used for share purchases. The fifth savings period of the incentive scheme began on 1 October 2016 and will end on 30 September 2017. The second savings period ended on 30 September 2014 and related additional shares were conveyed in May 2017. In the One Cramo Share Plan, the participants get the opportunity to acquire one additional share for each two shares purchased.

The discretionary periods of the share-based incentive scheme for Cramo Plc's key employees are the calendar years starting from 2012. The rewards for the discretionary periods 2012–2014 were based on the earnings per share. The rewards for 2014 were paid on 16 January 2017. A total of 21,211 shares were given in addition to which rewards were paid in cash in the amount of EUR 428,482.

The share-based incentive scheme for the Cramo Group Management Team members and key employees for 2015–2017 offers an opportunity to earn Cramo shares as a reward for achieving established performance targets. Each discretionary period will immediately be followed by a two-year vesting period before rewards are paid out. The target group of the scheme consists of approximately 65 Cramo key employees. Should the performance targets be attained in full for all three discretionary periods, the earned reward will correspond to a maximum total of 1,000,000 Cramo Plc shares, including the proportion to be paid in cash. The rewards for 2015 equal the approximate worth of 163,000 shares and will be paid in January 2018. The rewards for 2016 equal the approximate worth of 194,000 shares and will be paid in January 2019.

CHANGES IN SHAREHOLDINGS

Cramo Plc received on 19 May 2017 notification pursuant to Chapter 9, section 5 of the Securities Markets Act from Massachusetts Mutual Life Insurance Company, MassMutual Holding LLC and MM Asset Management Holding LLC of Springfield, Massachusetts, USA, according to which their total holding of shares in Cramo Plc increased above five (5) per cent on 18 May 2017. The shareholding amounted to 5.17% on that date. According to the latest notification provided to the company on 5 October 2016 the amount of the shares and voting rights has been 4.89%. According to the notification, the reasons for the notification were an acquisition of shares or voting rights and the addition of Barings LLC to the chain of controlled undertakings.

RISKS AND UNCERTAINTIES

In addition to global economic developments, the main sources of uncertainty in Cramo's business are related to the economic cycles and financial development of each country, fluctuations in interest and exchange rates, availability of financing, credit loss risks, the success of the Group's acquisitions and information system projects, personnel-related risks, availability of competent management and recruitment-related risks, tax risks and other business risks.

Economic uncertainty may be reflected in Cramo's operations as decreased demand in one or several market areas, fiercer competition, lower rental prices, higher financial expenses or customers experiencing financial difficulties and increasing credit losses. In addition, economic uncertainty increases the impairment risks to the balance sheet values.

Of geopolitical risks, uncertainties in the Russian economy may cause adverse economic impact in the markets where Cramo operates. The political changes in Europe, such as "Brexit", numerous elections taking place in 2017 and sovereign debt challenges may also have an effect on general economic development and consequently on construction and the demand for rental services.

ACCOUNTING PRINCIPLES

This half year financial report has been prepared in accordance with IAS 34 Interim Financial Reporting. In the preparation of this half year financial report, Cramo has applied the same accounting principles as in its financial statements for 2016. New IFRS guidelines effective since 1 January 2017 has not had any effect on Group figures. As of 1 January 2017, Cramo has decided to publish its financial information according to the new segment structure. The new segments are Equipment rental Scandinavia, Equipment rental Finland and Eastern Europe, Equipment rental Central Europe and Modular space. Equipment rental and Modular space form two business divisions. The figures in this half year financial report are unaudited.

In the Consolidated Financial Statements of 2016, the Group has disclosed applicability of IFRS 15 Revenue from Contracts -standard (effective as of 1 Jan 2018), for the Group's customer agreements and revenue recognition principles. The Group has continued preparation of transition to new standard and estimates, that the transition-related adjustment entries will not be material.

GROUP INFORMATION

Consolidated balance sheet (MEUR)	30 Jun 2017	30 Jun 2016	31 Dec 2016
ASSETS			
Non-current assets			
Tangible assets	781.5	720.2	750.5
Goodwill	147.7	149.7	148.0
Other intangible assets	63.3	64.8	62.9
Deferred tax assets	13.4	14.5	13.9
Investments in joint ventures	6.6	4.6	7.3
Loan receivables	11.9	13.9	12.9
Trade and other receivables	1.4	1.4	1.3
Total non-current assets	**1 025.7**	**969.1**	**996.8**
Current assets			
Inventories	9.1	9.5	8.7
Trade and other receivables	140.4	133.8	136.3
Income tax receivables	6.0	3.7	4.0
Derivative financial instruments	1.0	0.1	0.9
Cash and cash equivalents	3.0	4.6	9.1
Total current assets	**159.4**	**151.7**	**159.0**
TOTAL ASSETS	**1 185.2**	**1 120.8**	**1 155.8**
EQUITY AND LIABILITIES			
Equity			
Share capital	24.8	24.8	24.8
Other reserves	327.2	326.3	326.9
Hedging fund	-6.9	-10.1	-8.6
Translation differences	-42.5	-33.6	-36.7
Retained earnings	211.7	169.5	213.2
Equity attributable to owners of the parent company	**514.2**	**476.9**	**519.7**
Total equity	**514.2**	**476.9**	**519.7**
Non-current liabilities			
Interest-bearing liabilities	326.8	318.3	347.9
Derivative financial instruments	8.5	12.3	10.5
Deferred tax liabilities	76.0	69.0	75.3
Retirement benefit liabilities	1.6	1.5	1.6
Other non-current liabilities	3.4	2.3	2.8
Total non-current liabilities	**416.3**	**403.4**	**438.1**
Current liabilities			
Interest-bearing liabilities	104.0	91.2	48.2
Derivative financial instruments	0.5	0.7	0.2
Trade and other payables	148.7	146.0	148.2
Income tax liabilities	1.2	2.2	0.9
Provisions	0.2	0.3	0.5
Total current liabilities	**254.6**	**240.4**	**198.0**
Total liabilities	**670.9**	**643.8**	**636.1**
TOTAL EQUITY AND LIABILITIES	**1 185.2**	**1 120.8**	**1 155.8**

Consolidated statement of comprehensive income (MEUR)	4-6/17	4-6/16	1-6/17	1-6/16	1-12/16
Sales	**178.0**	**179.1**	**340.9**	**334.5**	**712.3**
Other operating income	5.2	3.8	10.1	7.1	17.4
Materials and services	-56.9	-59.3	-108.2	-114.1	-239.4
Employee benefit expenses	-41.4	-40.5	-80.5	-77.1	-155.8
Other operating expenses	-29.3	-29.9	-59.4	-58.4	-117.1
Share of profit / loss of joint ventures	0.0	0.1	0.1	0.0	1.3
EBITDA	**55.7**	**53.3**	**103.0**	**92.0**	**218.7**
Depreciation and impairment on tangible assets	-27.9	-26.7	-55.5	-52.5	-112.0
EBITA	**27.8**	**26.6**	**47.5**	**39.6**	**106.7**
% of sales	**15.6 %**	**14.9 %**	**13.9 %**	**11.8 %**	**15.0 %**
Amortisation and impairment resulting from acquisitions	-0.8	-1.2	-1.7	-2.5	-8.0
Operating profit (EBIT)	**26.9**	**25.4**	**45.8**	**37.1**	**98.7**
% of sales	**15.1 %**	**14.2 %**	**13.4 %**	**11.1 %**	**13.9 %**
Finance costs (net)	-3.1	-2.7	-6.1	-5.5	-11.8
Profit before taxes	**23.8**	**22.7**	**39.7**	**31.5**	**86.9**
% of sales	**13.4 %**	**12.7 %**	**11.7 %**	**9.4 %**	**12.2 %**
Income taxes	-5.0	-4.8	-8.3	-6.6	-18.3
Profit for the period	**18.8**	**17.9**	**31.4**	**24.9**	**68.6**
% of sales	**10.6 %**	**10.0 %**	**9.2 %**	**7.4 %**	**9.6 %**
Attributable to:					
Owners of the parent	18.8	17.9	31.4	24.9	68.6
Profit attributable to owners of the parent					
Earnings per share, undiluted, EUR	0.42	0.40	0.71	0.56	1.54
Earnings per share, diluted, EUR	0.42	0.40	0.70	0.56	1.53

Other comprehensive income items (MEUR)	4-6/17	4-6/16	1-6/17	1-6/16	1-12/16
Profit for the period	**18.8**	**17.9**	**31.4**	**24.9**	**68.6**
Other comprehensive income					
Items that will not be reclassified to profit or loss:					
-Remeasurements on retirement benefit liabilities, net of tax	0.0	0.1	0.0	0.1	0.0
Total items that will not be reclassified to profit or loss	0.0	0.1	0.0	0.1	0.0
Items that may be reclassified subsequently to profit or loss:					
-Change in hedging fund, net of tax	0.7	-0.6	1.6	-3.0	-1.5
-Available-for-sale financial assets					
-Share of other comprehensive income of joint ventures	-1.9	2.8	-0.8	1.9	3.3
-Transferred to income statement through liquidation (indirect translation differences)					-0.3
-Change in translation differences	-6.1	-8.4	-5.0	-9.1	-13.3
Total items that may be reclassified subsequently to profit or loss	-7.2	-6.2	-4.2	-10.2	-11.8
Total other comprehensive income, net of tax	**-7.2**	**-6.1**	**-4.2**	**-10.1**	**-11.8**
Comprehensive income for the period	**11.6**	**11.8**	**27.2**	**14.8**	**56.8**

Changes in consolidated statement of equity (MEUR)	Share capital	Share issue and other reserves	Hedging fund	Translation differences	Retained earnings	Total equity
1.1.2016	**24.8**	**326.3**	**-7.1**	**-26.4**	**173.1**	**490.7**
Profit for the period					24.9	**24.9**
Total other comprehensive income, net of tax			-3.0	-7.2	0.1	**-10.1**
Comprehensive income for the period			**-3.0**	**-7.2**	**25.0**	**14.8**
Dividend distribution					-28.9	-28.9
Share-based payments					0.3	0.3
30.6.2016	**24.8**	**326.3**	**-10.1**	**-33.6**	**169.5**	**477.0**
1.1.2017	**24.8**	**326.9**	**-8.6**	**-36.7**	**213.2**	**519.7**
Profit for the period					31.4	**31.4**
Total other comprehensive income, net of tax			1.6	-5.8	0.0	**-4.2**
Comprehensive income for the period			**1.6**	**-5.8**	**31.4**	**27.2**
Dividend distribution					-33.4	**-33.4**
Own shares conveyed		0.3			-0.3	
Share-based payments					0.7	**0.7**
30.6.2017	**24.8**	**327.2**	**-6.9**	**-42.5**	**211.7**	**514.2**

Share related key figures	4-6/17	4-6/16	1-6/17	1-6/16	1-12/16
Earnings per share (EPS), EUR 1) 2)	0.42	0.40	0.71	0.56	1.54
Earnings per share (EPS), diluted, EUR 3)	0.42	0.40	0.70	0.56	1.53
Shareholders' equity per share, EUR 4)			11.56	10.73	11.69
Number of shares, end of period			44 690 554	44 690 554	44 690 554
Adjusted number of shares, average 5)			44 473 509	44 438 447	44 444 804
Adjusted number of shares, end of period 5)			44 483 179	44 451 083	44 451 131
Number of shares, diluted, average 5)			44 671 655	44 577 959	44 675 861

1) Items affecting comparability were EUR 7.1 million in fourth quarter 2016 related to negative impact of impairments EUR 8.0 million from Danish equipment rental operations and from Latvian and Lithuanian operations and positive impact of EUR 0.5 million from reclassification of loans in Fortrent Group. Tax impact of the items was EUR 0.4 million positive. The full year 2016 comparable earnings per share before the above mentioned items were EUR 1.70.
2) Calculated from the adjusted average number of shares
3) Calculated from the adjusted average number of shares
4) Calculated from the adjusted average number of shares
5) Number of shares without treasury shares

Consolidated cash flow statement (MEUR)	1-6/17	1-6/16	1-12/16
Cash flow from operating activities			
Profit before taxes	39.7	31.5	86.9
Non-cash adjustments	54.9	54.9	116.6
Change working capital	-11.8	-9.0	-1.5
Cash flow before financial items and taxes	**82.8**	**77.4**	**201.9**
Net financial items	-4.8	-6.0	-15.2
Income taxes paid	-8.6	-8.6	-14.6
Net cash flow from operating activities	**69.3**	**62.9**	**172.2**
Cash flow from investing activities			
Investments in tangible and intangible assets	-86.8	-81.8	-195.4
Sale of tangible and intangible assets	17.9	13.5	34.5
Acquisition of subsidiaries and business operations, net of cash acquired	-9.1	-4.0	-4.0
Net cash flow from investing activities	**-78.0**	**-72.4**	**-164.9**
Cash flow after investments	**-8.6**	**-9.5**	**7.3**
Cash flow from financing activities			
Change in interest-bearing receivables	1.1	1.4	2.4
Repayment of finance lease liabilities	-1.3	-3.5	-7.6
Change in interest-bearing liabilities	36.1	41.2	31.9
Proceeds from share options exercised	0.0	0.4	0.4
Dividends paid	-33.4	-28.9	-28.9
Net cash flow from financing activities	**2.5**	**10.6**	**-1.8**
Change in cash and cash equivalents	**-6.1**	**1.1**	**5.5**
Cash and cash equivalents at period start	9.1	3.5	3.5
Exchange differences	0.0	0.0	0.1
Cash and cash equivalents at period end	**3.0**	**4.6**	**9.1**

Changes in net book value of tangible and intangible assets (MEUR)	1-6/2017	1-6/2016	1-12/2016
Opening balance	**961.4**	**906.2**	**906.2**
Depreciation, amortisation and impairment	-57.2	-55.0	-120.0
Additions			
Rental machinery	96.2	96.8	196.9
Other tangible assets	3.9	1.8	5.5
Intangible assets	3.9	1.2	4.8
Total additions	104.1	99.8	207.3
Reductions and other changes	-9.0	-7.5	-19.8
Exchange differences	-6.7	-8.7	-12.3
Closing balance	**992.5**	**934.7**	**961.4**

Fair values of financial assets and liabilities (MEUR)	Book value 30 Jun 2017	Fair value 30 Jun 2017
Financial assets at fair value through profit and loss		
Current derivative financial instruments	1.0	1.0
Loans and receivables		
Loan receivables	11.9	11.9
Non-current trade and other receivables	1.4	1.4
Current trade and other receivables	114.8	114.8
Cash and cash equivalents	3.0	3.0
Financial liabilities at fair value through profit and loss		
Current derivative financial instruments	0.5	0.5
Loans and borrowings		
Non-current interest-bearing liabilities	326.8	331.6
Other non-current liabilities	3.0	3.0
Current interest-bearing liabilities	104.0	104.0
Trade and other payables	84.4	84.4
Hedge accounted derivatives		
Non-current derivative financial instruments	8.5	8.5

Commitments and contingent liabilities (MEUR) (MEUR)	30 Jun 2017	30 Jun 2016	31 Dec 2016
Pledges, finance lease	12.2	32.0	15.2
Investment commitments	80.0	66.6	53.9
Commitments to office and depot rents	97.7	82.8	98.7
Operational lease payments	20.7	22.7	20.7
Other commitments	1.7	1.3	1.3
Group's share of commitments in joint ventures	0.6	1.6	0.1

Modular space order book (MEUR)	30 Jun 2017	30 Jun 2016	31 Dec 2016
Value of outstanding orders for modular space 1)	162.9	133.1	125.9
Value of orders for modular space rental sales	126.5	109.1	106.0
Value of orders for modular space other sales 1)	36.4	24.1	20.0

1) Comparison period orderbook value has been corrected to include the agreed disassembly value.

Derivative financial instruments (MEUR)	30 Jun 2017	30 Jun 2016	31 Dec 2016
Fair value			
Interest rate swaps	-8.5	-12.3	-10.5
Currency forwards	0.5	-0.6	0.6
Nominal value			
Interest rate swaps	130.0	130.0	130.0
Currency forwards	120.8	109.8	116.2

SEGMENT-SPECIFIC INFORMATION

Sales (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	92.9	97.1	185.1	182.8	378.8
Equipment rental, Finland and Eastern Europe	34.7	34.4	65.3	62.5	138.6
Equipment rental, Central Europe	23.5	20.1	38.0	33.9	77.9
Eliminations	0.0	0.0	0.0	0.0	0.0
Equipment rental	**151.1**	**151.6**	**288.4**	**279.3**	**595.3**
Modular space	**27.1**	**27.7**	**52.8**	**55.7**	**117.6**
Non-allocated & eliminations	-0.2	-0.2	-0.3	-0.4	-0.6
Group	**178.0**	**179.1**	**340.9**	**334.5**	**712.3**

EBITA (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	16.4	16.0	32.2	26.8	60.9
Equipment rental, Finland and Eastern Europe	5.4	5.1	7.6	4.6	21.7
Equipment rental, Central Europe	2.4	1.8	-0.2	-1.6	3.8
Eliminations	0.0	-0.1	0.1	-0.1	-0.2
Equipment rental	**24.2**	**22.8**	**39.6**	**29.7**	**86.2**
Modular space	**6.7**	**7.1**	**12.9**	**15.0**	**30.8**
Non-allocated & eliminations	-3.1	-3.3	-5.1	-5.2	-10.2
Group	**27.8**	**26.6**	**47.5**	**39.6**	**106.7**

EBITA margin	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	17.7 %	16.5 %	17.4 %	14.6 %	16.1 %
Equipment rental, Finland and Eastern Europe	15.6 %	14.9 %	11.6 %	7.4 %	15.6 %
Equipment rental, Central Europe	10.1 %	8.9 %	-0.5 %	-4.7 %	4.9 %
Equipment rental	**16.0 %**	**15.0 %**	**13.7 %**	**10.6 %**	**14.5 %**
Modular space	**24.5 %**	**25.6 %**	**24.5 %**	**27.0 %**	**26.2 %**
Group	**15.6 %**	**14.9 %**	**13.9 %**	**11.8 %**	**15.0 %**

IACs*) in EBITA (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia 1)	0.0	0.0	0.0	0.0	-3.7
Equipment rental, Finland and Eastern Europe 2)	0.0	0.0	0.0	0.0	-0.6
Equipment rental, Central Europe	0.0	0.0	0.0	0.0	0.0
Equipment rental	**0.0**	**0.0**	**0.0**	**0.0**	**-4.3**
Modular space	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**
Non-allocated & eliminations	0.0	0.0	0.0	0.0	0.0
Group	**0.0**	**0.0**	**0.0**	**0.0**	**-4.3**

*) IAC = Items affecting comparability
1) In Equipment rental Scandinavia, EBITA for 2016 included items affecting comparability EUR 3.7 million related to impairments in Denmark
2) In Equipment rental Finland and Eastern Europe, EBITA for 2016 included items affecting comparability EUR 1.2 million related to impairments in Latvian and Lithuanian operations and EUR 0.5 million positive related to reclassification of loans in Fortrent Group

EBIT (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	15.9	15.4	31.1	25.6	58.7
Equipment rental, Finland and Eastern Europe	5.1	4.5	7.1	3.4	17.8
Equipment rental, Central Europe	2.3	1.8	-0.2	-1.6	3.7
Eliminations	0.0	-0.1	0.1	-0.1	-0.2
Equipment rental	**23.4**	**21.6**	**38.0**	**27.2**	**80.1**
Modular space	**6.6**	**7.1**	**12.9**	**15.0**	**30.7**
Non-allocated & Eliminations	-3.1	-3.3	-5.1	-5.2	-12.1
Group	**26.9**	**25.4**	**45.8**	**37.1**	**98.7**

EBIT margin	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	17.1 %	15.9 %	16.8 %	14.0 %	15.5 %
Equipment rental, Finland and Eastern Europe	14.8 %	13.1 %	10.8 %	5.4 %	12.9 %
Equipment rental, Central Europe	9.9 %	8.8 %	-0.6 %	-4.8 %	4.7 %
Equipment rental	**15.5 %**	**14.2 %**	**13.2 %**	**9.8 %**	**13.4 %**
Modular space	**24.4 %**	**25.6 %**	**24.4 %**	**27.0 %**	**26.1 %**
Group	**15.1 %**	**14.2 %**	**13.4 %**	**11.1 %**	**13.9 %**

IACs*) in EBIT (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia 1)	0.0	0.0	0.0	0.0	-3.7
Equipment rental, Finland and Eastern Europe 2)	0.0	0.0	0.0	0.0	-1.9
Equipment rental, Central Europe	0.0	0.0	0.0	0.0	0.0
Equipment rental	**0.0**	**0.0**	**0.0**	**0.0**	**-5.6**
Modular space	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**
Non-allocated & eliminations 3)	0.0	0.0	0.0	0.0	-1.9
Group	**0.0**	**0.0**	**0.0**	**0.0**	**-7.5**

*) IAC = Items affecting comparability
1) In Equipment rental Scandinavia, EBIT for 2016 included items affecting comparability EUR 3.7 million related to impairments in Denmark
2) In Equipment rental Finland and Eastern Europe, EBIT for 2016 included items affecting comparability EUR 2.4 million related to impairments in Latvian and Lithuanian operations and EUR 0.5 million positive related to reclassification of loans in Fortrent Group
3) In non-allocated items, EBIT for 2016 included items affecting comparability EUR 1.9 million related to impairments related to intangible assets

Comparable EBIT (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	15.9	15.4	31.1	25.6	62.4
Equipment rental, Finland and Eastern Europe	5.1	4.5	7.1	3.4	19.8
Equipment rental, Central Europe	2.3	1.8	-0.2	-1.6	3.7
Equipment rental	**23.4**	**21.6**	**38.0**	**27.2**	**85.7**
Modular space	**6.6**	**7.1**	**12.9**	**15.0**	**30.7**
Group	**26.9**	**25.4**	**45.8**	**37.1**	**106.2**

Comparable EBIT margin	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	17.1 %	15.9 %	16.8 %	14.0 %	16.5 %
Equipment rental, Finland and Eastern Europe	14.8 %	13.1 %	10.8 %	5.4 %	14.3 %
Equipment rental, Central Europe	9.9 %	8.8 %	-0.6 %	-4.8 %	4.7 %
Equipment rental	**15.5 %**	**14.2 %**	**13.2 %**	**9.8 %**	**14.4 %**
Modular space	**24.4 %**	**25.6 %**	**24.4 %**	**27.0 %**	**26.1 %**
Group	**15.1 %**	**14.2 %**	**13.4 %**	**11.1 %**	**14.9 %**

Capital employed (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia			381.3	383.7	372.4
Equipment rental, Finland and Eastern Europe			180.4	166.3	173.5
Equipment rental, Central Europe			90.6	89.8	92.9
Eliminations			-0.3	-0.3	-0.4
Equipment rental			**652.0**	**639.6**	**638.4**
Modular space			**316.1**	**265.5**	**295.9**
Non-allocated & Eliminations			27.9	28.6	27.4
Group			**996.0**	**933.7**	**961.8**

Sales by country (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
ER Sweden	74.1	77.3	146.1	144.4	298.6
MS Sweden	13.8	15.3	26.7	28.6	57.6
Eliminations	-0.1	-0.2	-0.3	-0.3	-0.6
Sweden	**87.8**	**92.4**	**172.5**	**172.6**	**355.6**
ER Finland	23.5	24.6	45.8	45.2	98.2
MS Finland	6.3	5.7	12.3	13.6	31.1
Finland	**29.8**	**30.3**	**58.1**	**58.9**	**129.2**
ER Germany	18.8	16.4	30.1	27.7	62.3
MS Germany	2.4	2.4	4.9	4.1	9.1
Germany	**21.3**	**18.8**	**35.0**	**31.8**	**71.5**
ER Norway	13.8	14.6	29.2	29.0	60.3
MS Norway	1.5	1.6	2.9	3.2	7.1
Norway	**15.3**	**16.2**	**32.1**	**32.2**	**67.3**
Other countries	23.9	21.3	43.2	39.1	88.6
Group	**178.0**	**179.1**	**340.9**	**334.5**	**712.3**

Reconciliation of Group EBITA to profit before taxes (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Group EBITA	**27.8**	**26.6**	**47.5**	**39.6**	**106.7**
Amortisation and impairment resulting from acquisitions and disposals	-0.8	-1.2	-1.7	-2.5	-8.0
Operating profit	**26.9**	**25.4**	**45.8**	**37.1**	**98.7**
Net finance items	-3.1	-2.7	-6.1	-5.5	-11.8
Profit before taxes	**23.8**	**22.7**	**39.7**	**31.5**	**86.9**

Depreciation and impairment on tangible assets (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	-12.2	-12.5	-24.5	-24.6	-52.5
Equipment rental, Finland and Eastern Europe	-6.9	-6.9	-13.6	-13.6	-29.3
Equipment rental, Central Europe	-3.9	-3.9	-7.8	-7.7	-16.0
Equipment rental	**-23.0**	**-22.1**	**-44.2**	**-43.4**	**-97.9**
Modular space	**-5.3**	**-4.4**	**-10.3**	**-8.7**	**-18.1**
Non-allocated & Eliminations	-0.5	-1.4	-2.6	-2.9	-4.0
Group	**-28.8**	**-27.9**	**-57.2**	**-55.0**	**-120.0**

Gross capital expenditure (MEUR)	4-6/2017	4-6/2016	1-6/2017	1-6/2016	2016
Equipment rental, Scandinavia	23.0	22.7	35.2	31.8	66.7
Equipment rental, Finland and Eastern Europe	17.6	19.1	23.5	25.0	47.5
Equipment rental, Central Europe	9.1	11.2	11.4	15.8	30.4
Equipment rental	**49.8**	**53.0**	**70.1**	**72.6**	**144.6**
Modular space	**18.1**	**15.1**	**32.4**	**25.2**	**58.4**
Non-allocated & Eliminations	0.8	1.0	1.6	1.9	4.3
Group	**68.6**	**69.2**	**104.1**	**99.8**	**207.3**

CALCULATION OF KEY FIGURES

Key figures on financial performance:

Return on equity, %	=	$\frac{\text{Profit for the period (rolling 12 month)}}{\text{Total equity (average)}} \times 100$
Equity ratio, %	=	$\frac{\text{Total equity}}{\text{Balance sheet total - advance payments received}} \times 100$
Net debt	=	Interest-bearing liabilities - cash and cash equivalents
Gearing, %	=	$\frac{\text{Net interest-bearing liabilities (net debt)}}{\text{Total equity}} \times 100$
Personnel on average	=	The average number of employees at the end of each calendar month during the accounting period, adjusted with the number of part-time employees

Per-share ratios:

Earnings per share (EPS)	=	$\frac{\text{Profit for the year attributable to owners of the parent company}}{\text{Adjusted average number of shares during the period}}$
Shareholders' equity per share	=	$\frac{\text{Shareholders' equity}}{\text{Adjusted number of shares at the end of the period}}$

The alternative Performance Measures ("APM") used by Cramo are defined below:

EBITA	=	Operating profit (EBIT) + amortisation and impairment on intangible assets (purchase price allocations) arising from acquisitions
EBITDA	=	EBITA + depreciation
Net debt / EBITDA	=	$\frac{\text{Period end net debt}}{\text{Rolling 12 month EBITDA}}$
Comparable EBITA	=	EBITA - items affecting comparability
Comparable EPS	=	$\frac{\text{Profit for the period - items affecting comparability (rolling 12 month)}}{\text{Adjusted average number of shares during the period}}$
Comparable return on equity, %	=	$\frac{\text{Profit for the period - items affecting comparability (rolling 12 month)}}{\text{Total equity (average)}} \times 100$
Organic (rental) sales growth, %	=	(Rental) sales growth of assets owned by the company for the whole current and previous reporting period i.e. exluding acquisitions and divestments

TEN LARGEST SHAREHOLDERS 30 June 2017	SHARES	%
1 Zeres Capital*	4 696 730	10.51
2 Massachusetts Mutual Life Insurance Company, MassMutual Holding LLC and MM Asset Management Holding LLC**	2 312 666	5.17
3 Rakennusmestarien Säätiö (Construction engineers' fund)	2 129 422	4.76
4 Ilmarinen Mutual Pension Insurance Company	1 145 603	2.56
5 ODIN Finland	632 358	1.42
6 Nordea Nordic Fund	573 476	1.28
7 OP-Finland Value Fund	518 772	1.16
8 Nordea Pro Finland Fund	382 956	0.86
9 Evli Finnish Small Cap Fund	351 995	0.79
10 Rakennusmestarit ja -insinöörit AMK ry	301 220	0.67
Ten largest owners, total	**13 045 198**	**29.19**
Nominee registered	21 485 688	48.08
Others	10 159 668	22.73
Total	**44 690 554**	**100.00**

* According to the notification pursuant to Chapter 9, section 5 of the Securities Markets Act on 30 March 2015

** According to the notification pursuant to Chapter 9, section 5 of the Securities Markets Act on 19 May 2017

NEW STRATEGY 2017-2020

Shape and Share

We will capture the potential in our markets:

- We enable Cramo people to achieve top performance
- We significantly stretch our core business models
- We rapidly grow Modular Space in select European markets
- We establish game changing offerings in sharing resources

NEW STRATEGY 2017-2020

New financial targets

Based on the 'Shape and Share' strategy, Cramo has set new financial targets for 2017-2020. The new financial targets are set separately for the Equipment rental and Modular space business divisions as well as for the Cramo Group. New financial targets (on average, during the period) are:

GROUP
Return on equity (ROE) > 15%
Net debt / EBITDA < 3
Dividend approx. 40% of annual earnings per share (EPS)

EQUIPMENT RENTAL
Organic sales growth > Market
ROCE > 14.5%

MODULAR SPACE
Double digit organic rental sales growth
ROCE > 12.5%

ROCE = EBIT (rolling 12 months)/capital employed (average start and end of period)

In 2017, Cramo will publish one more business review:

Business Review January–September 2017 on 25 October 2017.

MORE INFORMATION

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